



# CITI DIAMOND JUBILEE CELEBRATIONS GLOBAL TEXTILES CONCLAVE 2018

# DISRUPTIONS AND INNOVATIONS FOR SUSTAINABLE GROWTH

27<sup>th</sup> - 28<sup>th</sup> November 2018 Vigyan Bhawan, Maulana Azad Road, New Delhi

# Conclave Booklet

#### **CHAIRMAN'S MESSAGE**



#### Dear Friends and Participants,

At the outset, I thank you for accepting our invitation to attend the CITI Diamond Jubilee Celebrations - Global Textiles Conclave 2018

I am extremely delighted to share that Confederation of Indian Textile Industry (CITI) has completed 60 years serving the T&C Industry and the Nation as a whole, this year. As they say, "We have just got started" and CITI is yet to achieve bigger milestones for all the stakeholders of the textile value chain. I am indeed overwhelmed to claim that CITI has been the rallying point for the textile industry and has contributed significantly in catalyzing the industry's growth for over 60 years of its existence.

CITI indeed provides a common platform for the industry to speak their innovative minds, ideas and deliberate on policy reforms, emerging trends in textile & clothing, innovations & technological developments, raw material scenario, trade and investment opportunities, etc. The theme for Global textiles Conclave 2018 is "Disruptions and Innovations for Sustainable Growth".

On this spectacular occasion, CITI has decided to felicitate the pioneering works done by Textile & Clothing stalwarts. To keep this momentous occasion alive forever, CITI is also



releasing out a commemorative Coffee Table Book' called "Farm to Fashion".

I am indeed overwhelmed to receive this encouraging response from all the stakeholders of textile and clothing industry. With a distinguished list of speakers lined up, who will be sharing with us their knowledge and expertise, I am sure we will be having very fruitful discussions which will definitely unravel a fascinating dimension in tooling up the future growth of this vital industry.

I once again thank all the eminent Awardees, Speakers, Sponsors, Knowledge Partners - Technopak and NITRA, Delegates, Media and Authors who have contributed articles in CITI Textile Times Special Edition, for their whole-hearted support for the success of CITI Diamond Jubilee Celebrations - Global Textiles Conclave 2018.

Also most importantly I would like to thank the Hon'ble Vice President of India and Hon'ble Prime Minister of India for their blessings. And a very special thanks to our very own guardian — Honourable Union Minister of Textiles and the entire Textile Ministry without whose support this mega event would not have been possible. I would also like to extend my sincere thanks to Hon'ble Union Minister of Commerce & Industry and Civil Aviation, Commerce Ministry and the various Government Departments and Ministries for their support in making CITI Diamond Jubilee Celebrations — Global Textiles Conclave 2018 a grand success.

Hope we all go back motivated, encouraged and more knowledgeable with many new friends and contacts. Please do use the GTC App to stay tuned and also engage into digital chats and post questions to Speakers through it.

I once again thank you for your participation.

**Best Wishes and Regards** 

#### Sanjay K. Jain

Chairman

CONFEDERATION OF INDIAN TEXTILE INDUSTRY (CITI)



# **DIGNITARIES**



Shri M. Venkaiah Naidu

Hon'ble Vice-President of India

Shri M. Venkaiah Naidu, Vice-President of India, has served the nation since a very long time. A vociferous orator, he is prominent personality in the Indian politics. Previously, he has served as the Union Minister for Urban Development, Housing & Urban Poverty Alleviation and Parliamentary Affairs.

A prominent leader of the Bharatiya Janata Party, he also served as its National President from 2002 to 2004. Earlier, he was the Union Cabinet Minister for Rural Development in the Atal Bihari Vajpayee government (2000-2002).





Shri Suresh Prabhu

Hon'ble Union Minister of Commerce & Industry
and Civil Aviation. Government of India

A relentless passion to serve the nation drives Shri Suresh Prabhu, who from being a practicing Chartered Accountant has gone on to hold many coveted, challenging, distinguished and responsible positions. He has held portfolios as Union Cabinet Minister in the Government of India in the ministries of Environment & Forest, Chemicals & Fertilizers, Power, Railways, Commerce & Industry and Civil Aviation. Heading all these Ministries, at different times, and delivering his very best always, he has accomplished the challenging task of putting crucial policies in place and creating concepts which hugely benefitted the people and the country. Shri Suresh Prabhu is extremely hardworking and honest to the core. He leaves his mark and has created a niche for himself in every position he has held.

#### The Academic

Beginning his promising career with a degree in Commerce from the University of Mumbai, he went on to complete graduation in law, and became the Fellow Chartered Accountant from the prestigious Institute of Chartered Accountants of India securing all India rank 11. Presently he



ispursuing PHD in Climate Change from Germany and PHD in State Public Finance from the University of Mumbai.

#### **Ministerial Tenures**

- Union Minister of Commerce & Industry
  - 3 September 2017 till date
- Union Minister of Civil Aviation
  - 12 March 2018 till present
- Union Minister of Railways
  - 9 November 2014 to 3 September 2017
- Prime Minister's Sherpa for G-20 Summit
  - Year 2014 to 2015
- Chairperson-Task Force for Interlinking of Rivers
  - Year 2002 to 2004
- Union Minister of Power
  - 30 September 2000 to 24 August 2002
- Union Minister of Chemical and Fertilizers
  - October 1999 to September 2000
- Union Minister for Environment and Forest
  - Year 1998 to 1999
- Union Minister for Industry
  - May-June 1996





Smt. Smriti Zubin Irani Hon'ble Union Minister of Textiles Government of India

Born on 23rd March 1976, Smt. Smriti Zubin Irani was elected to the Rajya Sabha, the Upper House of the Indian Parliament representing the State of Gujarat in year 2011. In August 2017 she was re-elected to Rajya Sabha from the state of Gujarat. Mrs. Irani is currently the Union Minister for Textiles. She was the Union Minister for Human Resource Development from May 2014 to July 2016 and Minister for Information & Broadcasting from July 2017 to May 2018. She is India's youngest minister in the government and the first woman to hold office as Union Minister for Human Resource Development and as Union Minister of Textiles.

She has previously served in the organization of various posts such as National Secretary (twice), 5 term Member of the BJP National Executive, Vice President of BJP Maharashtra Youth Wing, BJP Maharashtra State Secretary, National Vice President and as National President of BJP Women's Wing has significantly and successfully pursued Permanent Commission for Women in the Indian Army by facilitating legal aid to women officers. She has also launched 'Saksham'the 1st ever Vision Document released by any political organization in India, which underlines policies, programs



and implementation tools for the upliftment of the Differently Abled in India. In the 126th Assembly of the Inter Parliamentary Union, Smt. Smriti Zubin Irani was unanimously elected as a Member representing the Asia Pacific Region to the Task Force responsible for establishing the 1st ever Committee for Young Parliamentarians in the IPU. At the same Assembly, Mrs. Irani was also unanimously elected by Member Nations as Rapporteur for the Standing Committee on Sustainable Development, Finance and Trade. The World Economic Forum has named Mrs. Irani as the Young Global Leader from India for the year 2015.



# INAUGURAL SESSION

#### **National Anthem**

#### **Welcome Address**

Shri Sanjay K. Jain, Chairman, CITI

#### **Keynote Address by Guest of Honour**

Smt. Smriti Zubin Irani, Hon'ble Union Minister of Textiles

#### Release of the Coffee Table Book by Chief Guest

Shri M. Venkaiah Naidu, Hon'ble Vice-President of India

#### **Presentation of Awards**

One Lifetime Achievement & Four Pioneer Awards

#### **Inaugural Address**

Shri M. Venkaiah Naidu, Hon'ble Vice-President of India

#### Vote of Thanks

Shri T. Rajkumar, Deputy Chairman, CITI

#### **Felicitation of Past Chairmen of CITI**

Smt. Smriti Zubin Irani, Hon'ble Union Minister of Textiles

### MOU Signing

BGMEA | UZTEXTILEPROM



# LIFETIME ACHIEVEMENT AWARD



Mr. Suresh Kotak

Chairman

Kotak and Co.

#### **GENERAL**

Mr. Suresh Kotak has been serving Cotton and Textiles Business & Industry & its research in various capacities, since last sixty years. He has been connected with various Chambers of Commerce & NGO's and has served as Trustee in Port Trust. He is an astute Rotarian.

#### COTTON TEXTILES – BUSINESS EQUITIES

He was President of Cotton Association of India

He has been serving on Private Sector Advisory Panel of ICAC.

He has been serving on CITI Managing Committee (Confederation of Textile Industry)

#### FOCUS ON ADR (Alternate Dispute Resolution)

Practical experience in cotton trade and agriculture trade as an Arbitrator and Mediator and on the Panel of Arbitration



forums, Chairman of Court of Arbitration, Indian Council of Arbitration. He has been specially serving to promote Alternate Dispute Resolution & Price Risk Management (Futures Trading) at various Forums. He is keenly interested in research aspects of business especially in Agriculture and Cotton Sectors.

#### RESEARCH ACTIVITIES

He is active member of CITI-CDRA, Cotton Research Organization of Confederation of Indian Textile Industry

COTAAP Research of CAI – Former Chairman

He served as Director of Liverpool Cotton Association for many years.

He is Chairman of various Group Companies of Kotak & Co. Ltd., and Kotak Ginning & Pressing Industries (A Division of Kotak Commodity Services Ltd.).

He is a Chairman of Indian Society for Cotton Improvement devoted to Cotton.

He also was a key organizer for WCRC-5 World Cotton Research Conference held at Mumbai in 2011.

#### POSITION HELD

He was the President of International Chamber of Commerce (India Chapter)

He continues serving International Chamber of Commerce Commission on Trade &

Investment & takes keen interest in multi-lateral trading & subject of WTO.

He continues to take interest in activities of Indian Merchants Chamber, FICCI, ASSOCHAM, Research Foundation of Indian Merchants Chamber, and Trustee on Indo Japanese Association.



#### LIFE TIME ACHIEVEMENT AWARDS

Cotton & Finance Merit Award was conferred by Chief Minister of Gujarat, Shri Narendra Modi for his work in Cotton & General Business in 2009/2010.

He has received life time achievement Award at Ahmedabad during International Conference on Challenges Facing Indian Cotton organized by The Textile Association (India) Ahmedabad.

#### SOCIAL & EDUCATIONAL INTEREST

Chairman of Rajkot Kelavani Mandal, which has 20 Schools & Colleges in Rajkot, Gujarat, India



## **PIONEER AWARD**



RSWM Ltd., the flagship company of 1.5\$ billion LNJ Bhilwara Group, is one of the largest textile manufacturers in India and exports to over 65 countries around the world. Its 10 manufacturing plants, with 505,000 spindles and 202 looms, produce high-quality cotton, mélange, synthetic and novelty yarns, along with suiting and denim fabrics.

The company's unit at Kharigram, one of India's most sophisticated plants, has 51,840 spindles out of a total of 1,67,792 at this location. The yarn from this factory is sold under the brand name ULTIMA® and is the finest polyesterviscose greige yarn in the Indian market.

RSWM Limited has recently segmented its wide range of functional yarns into 10 categories under the RSWM EDGE™ umbrella. The functionalities offered under these categories are: moisture management, thermo-regulation, odourless, wellness, UV protection, elasticity, lustre, warmth/luxury of wool, melange and sustainability.

Specialising in poly-viscose blends, RSWM Ltd. provides the fashion, protective wear and interiors markets with 15 million metres of fabric per year. Its three branded collections, Mayur, Cannello and Verona are sold worldwide.

RSWM has more than two decades of experience creating superior mélange yarns under the brand name Melantra and cotton dyed yarns in various sparkling colors and shades. We produce 14,000 metric tons of mélange yarns annually on 75,000 spindles.

Established in 2007, the denim division of RSWM Ltd. (LNJ DENIM) produces 25 million metres of fabric annually in both traditional and innovative constructions and blends.

In an effort to contribute to climate change, RSWM's recycled polyester stapled fibre plant near Jaipur transforms waste PET bottles into Fibre Green, our certified recycled

Polyester yarn. This factory manufactures fibre-dyed yarns and has a spinning and draw

Fiber line capacity of 50 tons per day.

We believe in supporting a universal standard for sourcing organic cotton fibres. We follow the processes set by the Global Organic Textile Standard (GOTS), the Better Cotton Initiative (BCI) and the Fair trade Foundation

The company holds the prestigious 'Golden Trading House' status and, has received Export Awards from the Synthetic and Rayon Textiles Export Promotion Council (SRTEPC) for over two decades.

Website: www.rswm.in



## **PIONEER AWARD**



#### Rooted in Values, creating world-class textiles

Vardhman Group is one of the largest textile manufacturers in India with a leading market share and a sustainable business model. Since its inception in 1965, the Group aims to be a world-class textile organisation, producing a diverse range of products for the global textile market. It has evolved over the years into a modern-day textile major under the dynamic leadership of its Chairman and Managing Director, Mr. S. P. Oswal who is a gold medalist in Commerce at Master's level and a Padma Bhushan. Engaged in manufacturing of Yarn, Fabric, Acrylic Fiber, Garments, Sewing Threads and Alloy Steel, the Group seeks to achieve customer delight through excellence in product quality and customer service, based on the creative combination of state-of-the-art technology and product solutions. Vardhman being a proud recipient of six Texprocil Export Awards for the year 2017-18, currently exports to more than 65 countries across the globe.

Yarn is the largest strategic business unit of the Vardhman Group with more than One Million Spindles, besides yarn and fiber dyeing capacity of 60 Tons per day. Vardhman offers the widest range of specialized greige and dyed yarns in cotton, polyester, acrylic and varieties of blends. Vardhman is India's largest exporter of cotton yarn to EU, USA and Far Eastern countries.

Vardhman is among the few fully integrated *Fabric* suppliers in the country. The state-of-the-art manufacturing facilities located in Northern & Central India, produce 114 MN meters per annum of processed fabric and 180 MN meters per annum of greige fabric.

Vardhman is a leading player in the Indian sewing thread market as well, having a joint venture with A&E Threads (American & Efird) of USA.

Vardhman considers employees as its biggest asset and highest differentiating factor. A workforce of 28000 plus employees including a significant number of women, headed by an entirely home-grown senior & top management, Vardhman stands tall to prove its worth in the textile market.

Vardhman believes in responsible corporate citizenry and is also one of the few corporates which consciously fulfil its social responsibilities.

Vardhman Textiles Limited stands as an epitome of perpetual business growth, rich in industry knowledge and experience.



## **PIONEER AWARD**



KPR Mill Limited is one of the largest vertically integrated Apparel manufacturing companies in India producing Yarn, Knitted Grey & Dyed Fabric and Readymade Garments. The Yarn division has 3,53,616 spindles with a production capacity.

Fabric division is equipped with high speed automatic circular knitting machines that can knit 27,000 MT per annum of different kinds of fabric.

The Garment manufacturing facility is one of the largest in India with a capacity to produce 95 million garments per annum. Inspired by customer delight and the desire to make innovative designs, KPR creates fashion trends for men, women and children.

Vertical integration of manufacturing process enables it to customize products as per the client's specifications with consistent quality assurance in a cost-effective manner.

## **PIONEER AWARD**



#### LAKSHMI MACHINE WORKS LTD

Lakshmi Machine Works Ltd. founded in 1962 is one of the few manufacturers to produce the entire range of Textile Spinning Machinery to cater the needs of the global Spinning Industry. For the past six decades, LMW has worked towards developing advanced systems, machinery and technological components to manufacture natural, man made and blended yarns in the Textile Machinery Division. LMW has expanded and established its wholly owned subsidiary in China; LMW Textile Machinery (Suzhou) Company Limited to fulfill the needs of the dynamic Chinese segment. The company has a well-established presence in India and also exports its products across the world.

The Company also diversified into CNC Machine Tools and is one of the leading manufacturers of customized products. LMW's foundry makes Precision Castings that cater to diverse industries. In order to explore the new business opportunities available in the Aerospace sector, a new division called the Advanced Technology Centre has also been established.

LMW goes beyond just providing machinery for textile industry. The comprehensive range of spinning systems that we offer is accompanied by various value-added services. These services are meant to familiarize customers with the systems and help them attain optimum performance outputs.

Backed by a strong after-sales-service and an ongoing training programme, LMW provides solutions and today is the bench mark for quality, service, and training and total customer satisfaction.



# **SPEAKERS**



Mr. Sanjay K. Jain
Chairman, Confederation of Indian Textile Industry (CITI)
& Managing Director, TT Limited

Mr Sanjay K Jain is the Chairman of Confederation of Indian Textile Industry (CITI). Mr. Jain is also the Managing Director of TT Limited. TT is a Rs 700 crore vertically integrated textiles company (fibre to fashion company). The company is listed on both NSE and BSE. Its brand TT is more than 50 years old and its products are sold not only all across India, but also across 65 countries globally. In last few year some of the notable awards are India's Small Giant Award, Top 100 SME of India award, Master Brand, India's Most Promising Brand, Most Desirable 30 Power Brands.

Mr. Jain is a Double Gold Medalist from IIM (Ahmedabad) apart from being a rank holder Cost Accountant and Company Secretary. He is a regular speaker in conferences and writer of articles. He has been awarded the prestigious BW Business World & GOPIO Global Business Award (2018), Asia Pacific Entrepreneur Award (2017), TOIBP award by JCI International (2012) and Udyog Ratna Award (2010). He is an expert in marketing and finance and is overall incharge of the Company. He has travelled to over 55 countries and has wide exposure on textiles issues and other business related issues.



He is the Immediate Past Chairman of Textile Sector Skill Council, NITRA and NITMA. He is also Vice President of FOHMA and WBHA and Chairman of MCCI & ICC, Textiles Committee. He is also on the committee of TEXPROCIL, IAAI, SIMA, MCCI, FICCI Textiles. He is also an advisor for two textile magazines. He also has represented FOHMA on the Cotton Yarn Advisory Board, Sub Group on Textiles and Apparels for 12th Five Year Plan. He is also a member of the Core Committee promoting the First Hosiery Park in India coming up in West Bengal. He is a member of the West Bengal Government Textile Sector Council and also advises UP, Gujarat and Assam Government on Textiles Policy.

He is an expert on entreprenuership and is part of MentorEdge of IIM, Ahmedabad and has been a jury and mentor in ET Power Ideas 2010, 2012, 2015 & 2017. He has been a guest faculty in educational institutes like ISB, IIMs, SP Jain and many more. He is also a mentor for the social entrepreneurship program of Santa Clara University, USA. He regularly features for his views in all leading media (Economic Times, Times of India, Business Standard, Hindu, Financial Express, Business India, ET Now, CNBC etc) and is a regular speaker in conferences across the globe.

He is also active in social projects and is a trustee of T T Charitable Trust which runs a hospital apart from undertaking many other community development works. He is also the convenor of Udaan, an innovative social education initiative and Vice Chairman of JITO (Kolkata). He is also a Past Director in Pollinate Energy (An Australian promoted social enterprise). Further for the last decade he has been involved in many roles with Lions International. He has also presented a paper on Jainism & Business in TPF Annual Conference, 2012. He has been involved in creation of JITO Business Network which connects Jains across the globe for business and is currently Vice Chairman. He is also a Member of the National Committee of BJS.

Mr Jain is a multi faceted personality who is actively involved in many spheres of life.





Mr. T. Rajkumar

Deputy Chairman, Confederation of Indian Textile Industry

& Chairman, Sri Mahasakthi Mills Limited

Mr. T. Rajkumar is the Deputy Chairman of Confederation of Indian Textile Industry (CITI). He is Chairman of Sri Mahasakthi Mills Limited, Kerala, Sri Arumuga Enterprise Limited and Foundation One Infrastructures Pvt Ltd, Tamil Nadu. Mr. Rajkumar is also the Chairman of Textile Sector Skill Council (TSC), Past Chairman of The Southern India Mills' Association and Chairman & Managing Trustee of Global Pathway School, Coimbatore, Secretary of Nachimuthu Gounder Rukmani Ammal Charitable Trust, Pollachi, Tamil Nadu, apart from actively involved in various industrial bodies and educational institutions.

# PRESENTATION 1: (CONFERENCE THEME)

Global & Indian T&A Industry:
Disruptions and Innovations for
Sustainable Growth



Mr. Arvind Singhal

Chairman
Technopak Advisors

Mr. Arvind Singhal (60 years) is the Founder & Chairman of Technopak Advisors. Having started its operations in January 1992, Technopak is one of India's leading management consulting firms focusing on 4 key sectors that include Consumer Products & Retail, Textiles & Apparel, Food Services & Agriculture, and Education & Skills Development. He has a Bachelor of Engineering degree from IIT-Roorkee, India (1979) that has also recognized him as a "Distinguished Alumnus", India and an MBA from the UCLA, USA (1982).

Over the years, Mr. Arvind has been invited to speak at leading academic institutions and professional forums which include Harvard (USA), Wharton (USA), UCLA (USA), ESADE (Spain), various IIMs (India) and IITs (India), and the Vatican (Italy) to list a few. Mr. Arvind has also been a regular columnist for leading Indian business papers including Business Standard and Economic Times, and a frequent contributor to major Indian and international business publications that include the Wall Street Journal.



Mr. Arvind has served on several committees in the leading chambers of commerce and industry in India, across different sectors including Retail, Textiles, Healthcare, and Education.

Mr. Arvind sits on several Boards (including some not-for-profit). He is currently on the statutory Boards of Welspun India, Greaves Cotton Limited, Metro Shoes and Premium Transmission Limited. In addition, he is also serving on the Board of Governors of Indraprastha Institute of Information Technology (IIIT) — Delhi. In the past, he has served on the Advisory Board of LG Electronics (India), statutory board of Mahindra Retail (A Mahindra Group company), and on the Board of Governors of Indian Institute of Technology (IIT) — Roorkee. He is also currently serving on Leadership Advisory Council of IIT-Gandhi Nagar.

## LEADERS SPEAK

# FOCUS THEME: FUTURE OF INDIAN TEXTILES AND APPAREL INDUSTRY: LEADERS SPEAK

#### Session Chair:

Mr. Prem Malik, Vice Chairman, NSL Textiles

#### Panelist / Speakers

Mr. Shekhar Agarwal, Vice Chairman, RSWM Ltd.

Mr. Suresh Kotak, Chairman, Kotak & Co.

Mr. Rahul Mehta, President, CMAI

Mr. Rakesh Mehra, Vice Chairman, Banswara Syntex Ltd.

Mr. Neeraj Jain, Joint Managing Director, Vardhman Textiles Ltd.





Mr. Prem Malik
Vice Chairman
NSL Textiles Ltd.

Mr Prem Malik, with an experience of 53 years leading the Textile & Clothing sector at top management positions is a veteran of the industry. He led many organizations as Chairman including CITI, TEXPROCIL, SRETPC, BTRA etc. Currently Vice Chairman at NSL Textiles Ltd, he has been on the Board of Directors in Textile Companies like Indocount Industries Ltd, Ginni International Ltd, GTN Textiles Ltd, Patspin India Ltd, Lahoti Overseas Ltd, Hindoostan Mills Ltd.



### Mr. Shekhar Agarwal

Managing Director
Maral Overseas Ltd.

Mr. Shekhar Agarwal, is the Managing Director of Maral Overseas Ltd. He is Vice Chairman of Rajasthan Spinning & Weaving Mills Ltd. (RSWM Limited). He is also past-chairman of Confederation of Indian Textile Industry (CITI). He is an Industrialist with a rich business experience and well-known name in Textile Industry. Shri Agarwal holds a B.Tech (Mech) from IIT, Kanpur and Master of Science Degree in Industrial & Systems Engineering from Illinois Institute of Technology, Chicago, USA.





Mr. Rahul Mehta
President
Clothing Manufacturers Association of India (CMAI)

Having passed his MBA from one of the most prestigious Management Schools of India, the Bajaj Institute in 1971, Mr. Rahul Mehta joined what was then called Goodlass Nerolac Paints, and rose rapidly to be the India Sales Manager by 1982 – when the Entrepreneurial bug bit him. He joined the Creative Group as Partner and Managing Director in 1982, and launched the UFO Jeans – perhaps one of the earliest International Brands to come to India. Today, he oversees most of the Domestic Business of the Group, such as 109F. Fusion Beats, Urban Republic Jeans, Portico, etc. He is an Independent Director on several Companies, including Gini & Jony, Kamadgiri Fashions, and Chermas Exquisite Pvt. Ltd. He is acknowledged as one of the leaders of the Domestic Garment Industry, and is the President of the Clothing Manufacturers Association of India (CMAI), and member of the Managing Committee of the Apparel Export Promotion Council. Till recently, he was the President of International Apparel Federation (IAF) based out of Netherlands,

The IAF is a Federation of the National Associations of 47 countries including USA, China, Germany, France, Italy, Bangladesh, Pakistan, Sri Lanka, Korea, Taiwan, etc. He is the



first Indian to be elected as President of the IAF, and only the second Asian to be in this position in the 40 years history of IAF. CMAI is the premier Association of Indian Garment Manufacturers, with over 2000 Manufacturing members and over 15,000 Retailer members. It is by far the most respected and acknowledged representative Association of the Domestic Garment Industry of the country.

He is extremely involved in Education, and is Chairman, Advisory Board, School of Fashion Technology, Pune, Vice Chairman, Institute of Apparel Management, Delhi, and on the Board of B. D. Somani Institute of Fashion and the Neeta Lulla School of Fashion. He is also a Trustee with the Sadhana Education Society, which runs prestigious Educational Institutes in the suburbs of Mumbai, including the L. S. Raheja College of Commerce, the Trust for Retailers and Retailers Associates of India (TRRAIN), and the Rotary Club of Bombay Mid Town. His experience and ready wit also makes him a popular Teacher and Lecturer, and he has been a Visiting Faculty Member to various Educational Institutions in Bombay including the prestigious Bajaj Institute of Management. He is also a regular invitee to innumerable seminars and Conferences. Rahul Mehta is not just a onedimensional personality. He is an active participant in Theater, being a Playwright, a Director, and an Actor, and has won Awards in all these categories. He was the lead actor in a play, which holds the record for the longest running play in Gujarati Theater.





Mr. Rakesh Mehra

Convenor, CITI's Sub-Committee on Man-Made Fibre & Yarn and Vice Chairman, Banswara Syntex Limited

Mr. Rakesh Mehra was born in Amritsar, Punjab. A Chartered Accountant by profession, he chose to join the Family Business of Textiles - Banswara Syntex Ltd in 1986. Mr. Mehra was one of the pioneers in developing the Export of Man Made Textiles out of India. He has to his credit the opening up of the Fabric Export Business to the UK and the Yarn Export to Turkey. Mr. Mehra is presently the Vice Chairman of Banswara Syntex Ltd, which company has also been the recipient of the Largest Exporter of Man Made Fabrics Award for over the last 10 years.

Mr. Mehra was elected Chairman of the SRTEPC for two terms, April 2003 to March 2005 and December 2012 to January 2015.

Presently, Mr Mehra is the President of Indian Spinners' Association and Convenor of the MMF Committee in the Confederation of Indian Textile Industry.





Mr. Neeraj Jain
Joint Managing Director
Vardhman Textiles Limited

Mr. Neeraj Jain is the Joint Managing Director of Vardhman Textiles Limited and was appointed to the Company Board as an Executive Director in April, 2010. He holds a Bachelor's Degree in Commerce and is a Chartered Accountant. He is also a member of the CSR Committee of the Company.

He has more than 22 years of experience in the textiles industry and with the Group.



### **PANEL DISCUSSION 1**

# FOCUS THEME: DISRUPTING CURRENT PARADIGMS, AND REIMAGINING TEXTILES SUPPLY CHAINS TO MAKE THEM FUTURE READY

#### Moderator:

Mr. G. Gherzi, Managing Partner, Gherzi

#### Panelist / Speakers

Md. Siddiqur Rahman, President BGMEA

Mr. S. N. Modani, Managing Director, Sangam India Limited

Mr. S.K. Gupta, President – Corporate, Raymond Limited

Mr. Lokesh Parashar, President, Federation of Buying Agents

Mr. Govind Venuprasad, Coordinator - Supporting Indian Trade and Investment for Africa (SITA), International Trade Centre (ITC)



Mr. G. Gherzi

Managing Partner

Gherzi

Nationality Swiss and Italian

Position Partner With GHERZI since 1997

1988-1994: ETH (Swiss Federal Institute of

Technology) M.Sc. Eng in Mechanical Engineering (Dipl. Masch. Ing. ETH),

Zürich

1994 - 1997: Arthur D. Little – Consultant, Paris

1997 - today: Gherzi Textil Organisation AG

2000: Foundation of Gherzi Turkey (Istanbul)

2002: Foundation of Gherzi van Delden

(Germany)

2006: Foundation of Gherzi Cairo (Egypt)

2012: Foundation of Gherzi Consulting

Engineers (India)

2014: Foundation of Gherzi Wolak

Engineering, Rottweil (Germany)



The Gherzi Organisation (www.gherzi.com) has become a leading integrated and independent consulting engineering company with more than 7'000 assignments, since 1929, in the following areas:

- Engineering (e.g.: basic, detailed and execution, site management, PMC)
- Logistics (e.g.: preliminary studies, project execution)
- Management & Operational (e.g.: from industrial strategy till distribution)
- Digitalisation (e.g.: machinery, processes)
- Cleantech & Sustainability (e.g.: low energy building, sustainable textile production)

Clients range from fiber manufacturers (e.g. Lenzing, Reliance, Indorama, UNIFI, Birla), textile machinery OEM (e.g. Rieter, Saurer, Picanol), textile producers (e.g. Ten Cate, Vardhman, Trident, Faurecia, Welspun, Marzotto) to retailers/brands (e.g. Hugo Boss, Zegna, Li & Fung, Versace, Tom Taylor, Helly Hansen) and governments.



Mr. Md. Siddiqur Rahman

President, Bangladesh Garment Manufacturers

& Exporters Association (BGMEA)

Mr. Md. Siddiqur Rahman is an established business personality and a front-line business leader. Currently he is the President of Bangladesh Garment Manufacturers and Exporters Association (BGMEA). Prior to his present position, he served BGMEA as Vice President (Finance) and Senior Vice President for the terms of 2009-2010 and 2011-2012 respectively.

He has noteworthy contribution to the development of the RMG sector. Mr. Rahman along with his fellow entrepreneurs faced the challenge of MFA quota phase-out with prudent leadership resulting in phenomenal growth of the industry in the post-MFA era. He is also leading from the front the transformation of Bangladesh apparel industry and its steady stride towards sustainability in the post-Rana Plaza.

He is a Founding Member of Board of Trustees, BGMEA University of Fashion & Technology (BUFT). Currently he is also a Member, Board of Directors, of the national flag carrier Biman Bangladesh Airlines.



He has been awarded Commercially Important Person (CIP) status by the Government for several times for his contribution to the country's economic growth through exports.

#### About BGMEA

The Bangladesh Garment Manufacturers and Exporters Association (BGMEA) is one of the largest trade associations in Bangladesh representing its readymade garment industry. BGMEA takes care of an industry that is at the backbone of Bangladesh's economy. Since the inception, BGMEA is dedicated to promote and facilitate the apparel industry through policy advocacy to the government, services to members, ensuring workers' rights and social compliance at factories. BGMEA started with only 12 members in early 1980's and presently has around 4300 member factories. BGMEA member factories account for 100% woven garment exports of the country and more than 95% of sweater exports, while around half of the light knitwear exports are made by them.



Mr. S. N. Modani
Chairman, RTMA and
Managing Director, Sangam India Limited

Mr. Shri Niwas Modani is the Managing Director of M/s. Sangam (India) Limited, the flagship company of the textile conglomerate, Sangam Group. Mr. S.N. Modani is the Chairman of Rajasthan Textile Mills Association (RTMA), Jaipur. Mr. Modani comes with rich experience in the textile industry, having previously held positions in key organizations in the industry. He also held the position of Director in the Indian Cotton Mills Federation.

Mr. Modani holds a Masters in Science (M.Sc), with Honours in Chemistry, as well as an MBA qualification, along with a Post-Graduate Diploma in Cement Technology from NCBM, Faridabad.





Mr. Surya. K. Gupta
President-Corporate
Raymond Ltd

Mr Surya.K. Gupta being a veteran of the industry has been on the scene for the last four and half decades. MBA from FMS Delhi, he has held key management positions in the blue-chip conglomerates like Reliance, Grasim, Bombay Dyeing and Raymond Enjoys the rare distinction of heading varied textile businesses ranging from home-textiles, worsted & synthetic suiting, denim, to high value cotton & linen fabrics. He has been with Raymond for the last 14 years moving on to managing its cotton and linen fabric businesses, new projects and select corporate affairs, after successfully heading suiting and retail businesses in his earlier stint. Mr. Gupta has been representing on various trade and industry bodies and of-late actively engaged in taking up industry's issues with the Government.



Mr. Lokesh Parashar
President
Federation of Buying Agents

Civil Engineer by education and Diploma in Export Management, Mr Lokesh Parashar is an excellent entrepreneur since 1993. Running New York based Buying House to service overseas customers. During these 22 years in Intl Market, worked closely with almost all kind of importing companies. Giving back to the industry, he is passionately building the Federation of Buying Agents. Mission of adding more than 4500 Buying Agents in different industries. Also run a meetup group of Import Export Professionals in Delhi & Mumbai having 3000+ members ranging from experienced professionals, starts ups, designers, logistic, quality, individuals etc. He holds regular meeting/workshops to educate the group over various topics in export import business. Mentors half a dozen professionals to kick start their business. Work with few socially relevant organizations for upliftment of deprived class, Habitual Cyclist & Yoga Enthusiast.





Mr. Govind Venuprasad

Coordinator – SITA office for Asia and the Pacific
International Trade Centre, Switzerland

Mr. Govind Venuprasad is Coordinator of Supporting Indian Trade and Investment for Africa (SITA), a project funded by the United Kingdom, and implemented by the International Trade Centre (ITC) across Ethiopia, India, Kenya, Rwanda, Tanzania and Uganda. He is also ITC's Programme Manager for South-South trade and investment and Country Manager for India. Mr. Govind has served within the United Nation system – ITC in Geneva, and UNDP in Afghanistan – since 1998, specialising in regional trade and investment promotion, South-South cooperation, and exporter competitiveness. Prior to joining the UN system, he worked in the private sector across international trading in commodities, leather, logistics and project syndication. Mr. Govind has earned degrees in Social Science and International Business from India and the United Kingdom.

### **PANEL DISCUSSION 2**

# FOCUS THEME: IMPROVING PROFITABILITY OF INDIA'S TEXTILES AND APPAREL INDUSTRY

### Moderator:

Mr. D.L. Sharma, Vice Chairman, CITI

### Panelist / Speakers

Mr. Navdeep Sodhi, Partner, Gherzi

Mr. Sunil Goenka, JMD, Texport Syndicate

Mr. S.K Khandelia, President & CEO, Sutlej Textiles & Industries Ltd.

Mr. Dinesh Nolkha, Managing Director, Nitin Spinners Ltd.

Mr. B.M. Sharma, Jt. Managing Director, RSWM Ltd.





Mr. D.L. Sharma
Vice Chairman, Confederation of Indian Textile Industry (CITI)
& Director, Vardhman Textiles Ltd.

Mr. D.L. Sharma is the Vice Chairman of Confederation of Indian Textile Industry. He is Director of Vardhman Textiles Ltd. and Managing Director of Vardhman Yarns Threads Limited. Mr. Sharma is also the Chairman of the CII Regional Committee on HR & IR (Northern Region) and Vice Chairman of Textile Sector Skill Council (TSC). Mr. Sharma is member of CII National Committee on Textiles and Member of CII's National Committee on Industrial Relations. He served as Chairman of Punjab State Council of Confederation of Indian Industry (CII) and President of Ludhiana Management Association.



Mr. Navdeep Sodhi

Partner

Gherzi Textil Organization

### **Personal Profile**

Mr. Navdeep Singh Sodhi has three decades of international experience in the textile industry. His expertise includes strategic management, policy, technology and international trade and investment. With experience in over 50 countries, Mr. Sodhi has a deep understanding of the global textile industry. He contributed to the formulation of the perspective plan for Indian textile engineering industry (TEI) and international benchmarking study to evaluate the competitiveness of the Indian textile industry for TEXPROCIL. Mr. Sodhi is a Partner with Gherzi Textil Organisation, Switzerland and leads management consulting practice in Asia and Africa.

### **Organisation Profile**

Gherzi is a leading industrial consulting company founded in Zürich in 1929 with a presence of 60 years in India. With its global presence the company offers integrated and independent services to the textile and garment industry in the fields of strategic management, operations, engineering & logistics, and investment.





Mr. Sunil Goenka

Managing Director
Texport Syndicate India Limited

### Summary

Mr. Sunil Goenka is a Managing Director of Texport Syndicate India Limited, engaged in business of Garment manufacturing & exports for last 40 years. He is managing ten thousand people in the production facilities based in Mumbai & Bangalore.

### **Experience**

- Managing Director, Texport Syndicate India Limited
- Developing new marketing strategies.
- Restructured several lines to eliminate cash drains and increase overall revenue.
- Improved profit margin by sourcing new vendors and negotiating with suppliers.



Mr. S.K. Khandelia
Co-Chairman, FICCI Textiles Committee
President & CEO, Sutlej Textiles and Industries Ltd.

Mr. S.K. Khandelia is a qualified Chartered Accountant of 1973 batch and has to his credit a brilliant academic career.

After his initial stint with S.R. Batliboi & Co., he joined Texmaco Ltd., and then the erstwhile Sutlej Cotton Mills Ltd., in 1976 as Commercial Manager and had the privilege of working directly under the illustrious Dr. K.K. Birla for many years. Looking to his astute and professional management skill, the management has continued to promote him from time to time and in 2009, he was promoted to the post of President & CEO of Sutlej Textiles and Industries Ltd., head quartered at Mumbai.

Mr. Khandelia successfully leads a team of over 15,000 people stationed at various manufacturing locations and offices of the company. Endowed with sharp, creative and sound judgment and decision making, Mr. Khandelia displays in abundance the qualities of an administrator parexcellence. Through a steady application of forward thinking and a resilient strategy, he has been able to optimize the Company's performance in terms of volume and profitability which rose sharply after his take-over. Mr. Khandeliais



actively involved in Industry Associations and is the Co-Chairman of FICCI Textile Committee. He is also a member of Committee of Administration of SRTEPC and served as President of Indian Spinners' Association (ISA) and member of Committee of Administration of CITI & TEXPROCIL.

Mr. S.K. Khandelia has been instrumental in initiating and implementing various philanthropic and welfare activities in his personal capacity as well as under the Corporate Social Responsibility.



Mr. Dinesh Nolkha

Managing Director

Nitin Spinners Ltd.

Mr. Dinesh Nolkha, aged 48 years is Managing Director of Nitin Spinners Ltd., Bhilwara. He is a fellow member of The Institute of Chartered Accountants of India and The Institute of Cost & Works Accountants of India. He has a brilliant academic career having secured 4th rank on All India Basis in ICWA Final Exam. in 1991 and merit holder in ICAI Exam.

After completing his professional education, the entrepreneur instinct in Mr. Dinesh Nolkha prompted him to enter into Textiles industry. He was instrumental in setting up Nitin Spinners Ltd. in the year 1993 with an initial investment of Rs. 3.00 Crores. With continuous expansions, the total Capital Investments in the company has grown to about Rs. 900 Crores till March 2017. Nitin Spinners Limited is engaged in the manufacturing of cotton yarn and knitted fabrics ranging from Ne 5 to Ne 80 in single & multifold yarns and various structures of knitted fabrics. The company has installed capacity of producing 50000 TPA of Cotton yarn and 9000 TPA of knitted fabrics.

The yarns produced by the Company are suitable for multiple applications such as Knitted & woven Apparels, Terry Towels,



Denims, Home Furnishing, medical and industrial Fabrics. The knitted fabrics produced by the company are used by renowned brands in Apparel and Garment Industry.

The company is exporting more than 60% of its produce to more than 50 countries across the globe including the European Union, USA, Latin America, Middle East Asia, Far East Asian Countries, African countries etc. Exports during the year 2016-17 were Rs.600 crores out of total turnover of Rs.933 crores.

Mr. Dinesh Nolkha is the member of various industrial associations. Presently he is President of Mewar Chamber of Commerce and Industry, Bhilwara, Rajasthan. He is a Vice President of Rajasthan Chamber of Commerce & Industry, Jaipur, Rajasthan and Vice Chairman of NITRA CoA, Ghaziabad.



Mr. B.M. Sharma
Joint Managing Director
RSWM Ltd.

Mr. B.M. Sharma is the Joint Managing Director of RSWM Ltd. Mr. Brij Mohan Sharma has more than 34 years of experience including 29 years as Head of Finance. Mr. Sharma started his career with M/s. NPCC Limited as Assistant Manager -Finance in the year 1982. He served as Chief Accountant with M/s. Himachal Fibres Limited from 1985 to 1986 and as Financial Controller with M/s. Clarks Group of Hotels from 1986 to 1992. Mr. Sharma served as Financial Controller -International Business Division, with M/s, ITC Limited from 1992 to 1996 and Group Financial Controller with M/s. NTDE, Dubai for 5 years. Mr. Sharma held the position of Group Financial Controller in M/s. Gulf Trading Corporation Limited, Dammam from 2001 to 2005 and held the position of General Manager - Finance/Additional Vice President - Agri Business in M/s. Kesar Enterprises Limited from 2006 to 2011. He also worked as Chief Financial Officer of M/s. RSWM Limited. He is a Noted Professional.

Mr. Brij Mohan Sharma has been appointed as an Additional Director and designated as Joint Managing Director in RSWM Ltd. w.e.f. 7th August, 2018.



### **PRESENTATION 2:**

Weaving the Future of Textiles, Economic Development Board, Govt. of Andhra Pradesh



Mr. J. Krishna Kishore, CA, IRS
Chief Executive Officer of the Andhra Pradesh

Chief Executive Officer of the Andhra Pradesh Economic Development Board (APEDB)

Mr. Krishna Kishore, an IRS officer of the 1990 batch is the Chief Executive Officer of the Andhra Pradesh Economic Development Board (APEDB). The 51-year-old officer is a chartered accountant by training and has had stints with the income-tax department in Guntur and Vijayawada. Till recently Secretary to the Civil Aviation Minister, Mr. Ashok Gajapathi Raju, he was handpicked by the Chief Minister Mr. Chandrababu Naidu to head the APEDB.

Under his stewardship, APEDB has registered remarkable achievements by contributing towards Andhra Pradesh's successes—including signing more than 65 MoUs amounting to approximately INR 3.6 lakh crore of investments into the state.

APEDB has also forged partnerships with 12 countries, inking international agreements through 24 outbound delegations and 20 inbound delegations. Given this background, APEDB has become an integral part of Andhra Pradesh's journey towards creating a happy, inclusive, and sustainable society.



### **PANEL DISCUSSION 3**

# FOCUS THEME: SUSTAINING GROWTH FOR T&A MANUFACTURERS IN A WORLD OF SLOWING ECONOMIC GROWTH

### Moderator:

Mr. Han Bekke, President, International Apparel Federation

### Panelist / Speakers

Mr. Mark Green, Executive VP, PVH Far East, HK

**Mr. Felix Fernando,** Chairman, Sri Lanka Apparel Exporters Association

Mr. R.C. Panwar, Joint President Marketing, Birla Century

Ms. Tanuja Sinha Roy, South Asia Head, JC Penny





Mr. Han Bekke
President
International Apparel Federation

Mr. Han Bekke (1949) has a long career in the Dutch and international fashion and textile industry with a specialisation in textile and clothing marketing, trade policy and public affairs. He worked for more than 40 years for several trade associations in the Dutch clothing and knitting industry, lately as director general of MODINT (Dutch trade association for fashion, interior and textiles) which position he held till 1-1-2013. In March 2013 Mr. Han Bekke was elected as chairman of the board of MODINT which position he still holds. From 2006 till 2013 he also acted as secretary-general of the International Apparel Federation (IAF), became board member and treasurer in 2013, and succeeded Rahul Mehta (President CMAI) as President in 2016.

Mr. Han Bekke is member of Rotaryclub Amsterdam-Zuidas and was its President in 2003. Since 2000 Han Bekke is Freeman of the City of London and member of The Worshipful Company of Framework Knitters. In 2007 Han Bekke was knighted by Queen Beatrix of The Netherlands in the Order of Orange Nassau. In 2013 he received a special recognition linked to the highest fashion award in The Netherlands, "The Grand Seigneur".





Mr. Mark Green Executive Vice President PVH Far East, Hong Kong

Mr. Mark Green is currently Executive Vice President of Global Supply Chain for PVH Corporation. Based in Hong Kong he is responsible for the offshore global sourcing and operations of the PVH Group which owns such iconic brands as Calvin Klein, Tommy Hilfiger, Van Heusen, Arrow and Izod.

Before joining PVH, Green spent 4 years in China with Walmart as Vice President of Sourcing and Operations with responsibility for apparel, footwear, jewellery and accessories. He managed 12 global offices with production in over 25 countries worldwide.



Mr. Felix Fernando

Chairman

Sri Lanka Apparel Exporters Association, Sri Lanka

Mr. Felix A. Fernando currently serves as the Chairman of **Sri Lanka Apparel Exporters Association** and a Member of the Executive Committee of **Joint Apparel Association Forum**. Also, he is a Member of the Board of Directors of **Sri Lanka Institute of Textile and Apparel** and a committee member of the **Ceylon Chamber of Commerce**. Mr. Fernando is the Chief Executive Officer / Director of Alpha Apparels Ltd. and Sirio Ltd. and Group Finance Director - Omega Line, which is associated to *Calzedonia*, Italy. He is also a member of Boards of Directors of all Omega Line group companies.

Mr. Fernando is instrumental in growing the business of Omega Line in Sri Lanka, which started its business in 1999. Currently, the group has four BOI approved companies with seven factories employing nearly 12,500 personnel, and regarded as one of the largest exporters in Sri Lanka.

He has over 30 years of experience in the manufacturing industry out of which over 18 years in the Apparel industry. Apart from obtaining his B.Sc. (special) degree in Business Administration from University of Sri Jayawardenapura and a MBA from Post Graduate Institute of Management, Sri



Lanka, He is a Fellow member of the Chartered Institute of Management Accountants, UK and Certified Global Management Accountants. He is also a Fellow member of Certified Institute of Management Accounts, Sri Lanka and a member of Certified Institute Professional Managers of Sri Lanka. Further, he has had Executive Education at Harvard Business School, The Wharton School - University of Pennsylvania, National University of Singapore and AOTS, Japan. Since the inception, Mr. Fernando serves as a member of the Advisory Board of the BCI Catholic Institute of Higher Education.



Mr. R.C. Panwar

Joint President - Marketing

Birla Century

Mr. R.C. Panwar is currently Jt. President (Marketing) of Century Textiles and Industries Limited (B.K.Birla Group of Companies) based in Mumbai. He is responsible for the Marketing and Outsourcing of Textile Products.

Working with Century Textiles and Industries from last 42 years and Heading Marketing and Outsourcing and have proven ability to represent the company in the International and Domestic markets. He is more of the man of management to contribute for Strategic Planning, Revenue Generation and new Product Development.





Ms. Tanuja Sinha Roy South Asia Head

JC Penney

Ms. Tanuja Sinha Roy is South Asia Head of JC Penney. She has spent more than 28 years working in the Textile and Apparel industry for manufacturing companies, Agents and Liaison offices.

The last 20 years have been with large US retailers like Target, Dollar General, Sears/ Kmart and now she is heading South Asia sourcing for JC Penney which buys more than 1100 crores from India alone.

She has a passion for creating jobs in India and making it a destination for global exports as a preferred choice.

### PANEL PRESENTATION 1:

## THE FIBRE STORY – OPPORTUNITIES AND CHALLENGES

### Moderator:

Mr. Amit Gugnani, Sr. Vice President, Technopak Advisors

### Panelist / Speakers

Viscose: Mr. Ajay Sardana, CSO and Jt. President – Pulp and Fibre Business, Grasim

MMF: Mr. Anant Kishore, Former CEO & ED, Indorama Synthetics (I) Ltd.

Cotton: Mr. Vibhu Nath, Sr. VP, Olam - Cotton Division, Singapore





Mr. Amit Gugnani Senior Vice President Technopak Advisors

Mr. Amit Gugnani is the Senior Vice President in Apparel Operations Division of Technopak. Amit has over 18 years' experience in Apparel Manufacturing, Skill Development and Engineering Services. His key skills include Operations consulting with Domain expertise in Apparel Operations, with on-the-ground experience in India, Sri Lanka, Bangladesh, Pakistan and China.

Mr. Amit holds a PG Diploma in Garment Manufacturing from National Institute of Fashion Technology, New Delhi and has a Bachelor's in Textiles Engineering from T.I.T.S, Bhiwani, India.



Mr. Ajay Sardana
CSO and Jt.President – Pulp and Fibre Business
Grasim, Aditya Birla Group

Mr. Ajay Sardana currently leads Global Customers, Market Intelligence, Liasioning & Sustainability Portfolio of Pulp & Fibre Business of Grasim-Aditya Birla Group.

Before this he has held many different positions in the same company where his profile ranged from Heading Textile Research & Application Development Centre (TRADC) to working closely with the Business Director for the overseas spinning business.

He has completed his B. Tech. from TITS Bhiwani, M. Tech. from the prestigious institute IIT Delhi and MBA from renowned GlobalNxt U-21 Singapore & Malaysia.

Mr. Ajay Sardana has rich experience of more than 20 years in the global textile industry. He has an overall exposure of entire textile value chain from Pulp to Garments. He has worked with major textile manufacturers like Reliance, Vardhmann, GPIL and Deepak Spinners at various positions for about 12 years. He also has worked in various global locations like Turkey, Indonesia.





Mr. Anant Kishore
Former CEO & Executive Director
Indo Rama Synthetics India Ltd.

Mr. Anant Kishore is Former CEO & Executive Director of Indorama Synthetics India Ltd.

Indorama is a flagship Co with Polyester Business across the world. In India they have a manufacturing unit at Butibori Nagpur.

Mr. Anant Kishore by profession is an Engineer & MBA having worked in Polyester Business for around 50 years. Prior to joining Indorama he has worked with Reliance & Indorama overseas Units in different capacities.

Currently he is operating as Consultant on various Polyester Fibre & PET Recycling projects.

He has to his credit delivered various papers in India & overseas technical & business seminars.



Mr. Vibhu Nath
Senior Vice President
Olam – Cotton Division

Mr. Vibhu Nath is Senior Vice President in Cotton Division of Olam International Limited based out of Singapore. Vibhu is a part of the Global Cotton Trading Team and Management Committee of Olam. Apart from being directly responsible for Olam's cotton operations in India and Far East, Vibhu is also leading Olam's efforts to set up supply chain in Asia to offer textile products made from traceable & sustainable cotton.

Mr. Vibhu joined Olam in 1997 prior to which he worked with for Arvind Mills, India. He has over 20 years of experience in the cotton industry in various roles of procurement, marketing & trading including a 5-year stint in East Africa where he developed Olam's cotton business in the region based out of Tanzania.



### **PANEL DISCUSSION 4**

### INDIA'S DOMESTIC APPAREL MARKET – EXCITING TIMES AHEAD

### Moderator:

Mr. Rahul Mehta, President, CMAI

### Panelist / Speakers

Mr. Siddharth Bindra, Manging Director, Biba Apparel

Mr. Venu Nair, Chief Commercial officer, TATA Trent

Mr. Nitin Mohan, Founder & Director, Blackberrys Menswear

**Mr. Ankur Bisen,** Sr. Vice President - Retail & Consumer Products Divn., Technopak Advisors



Mr. Siddharth Bindra

Managing Director Biba Apparels Pvt. Ltd.

Mr. Siddharath Bindra is currently Managing Director of Biba Apparels Pvt Ltd. It has been his keen understanding of the Indian consumer and of the prevalent retail scenario, which led to BIBA becoming the country's most loved ethnic wear brand.

Mr. Siddharath has 21 years of experience in the Textile and Apparel Industry. He joined the Business in 1997 with the objective of converting a home grown product to a National Brand which he has successfully done.

Biba today has over 320 exclusive outlets as a Company and is available across all major multi brand outlets and online portals.





Mr. Venu Nair
Chief Commercial Officer
TATA Trent

Appointed in April 2017, Mr. Venu Nair is the Chief Commercial Officer for Trent Ltd., which houses the Westside, Landmark and Zudio brands. His role focuses on delivering the latest fashion to its customers across the country.

Westside, is one of the largest exclusive brand retailers in India, with 138 stores, across 70+ cities. With a sharp focus on young fashion, the brand brings the latest global trends to its customers, ensuring that these ranges are available at the same time as when these trends hit the fashion forward markets of the world. This is done by bringing speed into its supply chain and working closely with its supply base, owning the entire design process end to end.

Before taking up this role, Mr. Venu was the Managing Director for the Joint Venture of Marks & Spencer Reliance. In the 5 years in that role, he tripled the sales and doubled the profits. Prior to that, he was the Head of Region for South Asia of the Sourcing of M&S' global business and also the Director for Marks & Spencer India. In his career spanning over 24 years he has worked in London and various parts of South Asia, including stints with Madura Garments and Arvind Mills.

Mr. Venu is a Mechanical Engg from NIT, Calicut and has done his MBA in Marketing from SP Jain Institute of Management and Research. Mumbai





Mr. Nitin Mohan

Founder & Director Blackberrys Menswear

Mr. Nitin Mohan is the Founder and Director of India's leading men's fashion brand Blackberrys. In 1991 together he and his brother Nikhil Mohan, envisioned the brand Blackberrys Menswear, which today stands with a turnover of in excess of INR 900 cr.

He comes with an educational background of Garment Technology & Manufacturing from NIFT, Delhi and a family lineage of over 130 years of clothing business by the name Sriram & Sons. Starting out as a garment company, Blackberrys overtime grew from a wholesale, to retail and now to a fashion company. Turning the brand from category to lifestyle to brand business, Mr. Nitin Mohan became a true visionary with his innovative and imaginative approach.

Mr. Nitin is responsible for defining and delivering the product, design and operations strategy and providing overall leadership for MCCPL's operations.

With over 25 years of experience in men's fashion, he has steered Blackberrys to its dominant position today in India. Nitin was instrumental in crafting the product and design



strategy from the very initial stage of Blackberrys and has been involved in functions across Supply Chain, Retail Operations and has been actively involved in transforming the channel business transformation from category to brand led.

Nitin and Nikhil have also set up good number of charitable initiatives under MCCPL's umbrella, to name NAYI UMANG [in association with Sakshi NGO], PARDADA- PARDADI EDUCATIONAL SOCIETY, and also associated with THE EARTH SAVIOURS FOUNDATION.

Nitin lives in Gurgaon with his wife and has a Son and Daughter. He is an ardent traveller and is fond of outdoors, biking.



Mr. Ankur Bisen
Sr. Vice President
Retail & Consumer Products, Technopak Advisors

Mr. Ankur Bisen is Senior Vice President of the Retail & Consumer Products division at Technopak. He brings in over 14 years of cross-functional experience in strategy, marketing and business development acquired while working in India, China, and Europe.

Prior to Technopak, Ankur worked with the Tata Group in operations and consulting roles for nine years. He was the Country Manager in China for Tata International and was responsible for growing the business into new segments in the Fashion and Lifestyle space.

In addition, Ankur has worked on interesting and challenging assignments in Retail, FMCG, Consumer Goods and Hospitality.

He has an MBA from Judge Business School, University of Cambridge, UK and did his undergraduate studies in Hotel Management from the National Council of Hotel Management, Pusa.



### **PANEL DISCUSSION 5**

### DIMINISHING POWER OF WTO IN GLOBAL T&A TRADE – THE THREAT OF INCREASING PROTECTIONISM AND EMERGENCE OF NEW PREFERENTIAL TRADING BLOCKS

### Moderator:

Dr. Harsha Vardhana Singh, former Deputy DG, WTO

### Panelist / Speakers

**Dr. Ajit Ranade,** Group Executive President & Chief Economist, Aditya Birla Group

Mr. T S Vishwanath, APJ SLJ Law Offices

Prof. Abhijeet Das, Center of WTO Studies, IIFT, Delhi



### Dr. Harsha Vardhana Singh

Former Deputy DG, WTO Chairman, Ikdhvaj Advisers LLP

Mr. Harsha Vardhana Singh is Chairman, Ikdhvaj Advisers LLP, a consulting firm working on trade policy, industrial policy and regulatory issues. He is member of High Level Expert Groups within India and abroad that inter alia discuss possible solutions for various trade policy-related concerns.

Before establishing Ikdhvaj Advisers LLP, he worked at the WTO for 20 years (eight years as Deputy Director General, WTO), Secretary Telecom Regulatory Authority of India, Executive Director of Brookings India, Senior Fellow at Think Tanks in Switzerland and Canada, taught at Universities in the US and China, and has been Chair/secretary of WTO Dispute Settlement Panels.





**Dr. Ajit Ranade**Group Executive President & Chief Economist
Aditya Birla Group

Dr. Ajit Ranade is Group Executive President and Chief Economist with the USD 44 billion Aditya Birla Group, which is an Indian Multinational company with operations in more than 36 countries with head office in Mumbai. The Group's businesses include metals, mining, chemicals, textiles, cement as well as telecom, retail, insurance and asset management. He is a member of the National Executive Committee of the Federation of Indian Chambers of Commerce and Industry and a member of the Economic Policy Council of the Confederation of Indian Industry. He chairs the Research Advisory Panel of the Indian Institute of Banking and Finance and a member of the Governing Council of Centre for Advanced Financial Research and Learning (CAFRAL) of the Reserve Bank of India. He is Government of India's nominee on the Governing Board of Economic Research Institute for ASEAN and East Asia (ERIA) based in Jakarta, Indonesia. Ranade is on the boards of several academic institutions. He was a member of the Capital Account Convertibility Committee and the FEMA Review committee of the Reserve Bank of India. He is an engineer and MBA and received a PhD in Economics from Brown

University, USA. He received the Distinguished Alumnus Award from IIT Bombay in 2009. Scholar of the Year Award from Wadia Trust in 2010, and Ramchandra Parnerkar Economics Award in 2012. He is a frequent contributor to the business press and writes regularly in newspapers on economic, social and political topics. He is a co-founder and Trustee of the Association for Democratic Reforms, an NGO working in area of electoral and political reforms.





Mr. T S Vishwanath
Principal Adviser
API SILLaw Offices

Mr. T.S. Vishwanath is Principal Adviser, ASL based in New Delhi, India. He has been with ASL since April 2009 and leads the Firm's work with Government and industry on issues related multilateral, regional and bilateral trade agreements. He also leads the Firm's work with the Department of Commerce, Government of India related to assisting the Government in responding to notifications issued by member countries of the World Trade Organization (WTO) on Sanitary and Phyto Sanitary Measures (SPS) and Technical Barriers to Trade (TBT).

Before joining ASL, Mr. Vishwanath was with the Confederation of Indian Industry (CII) which he joined in 1999. He was Head of the Trade Policy Division in CII and was also posted in Geneva, Switzerland as Head of the CII Office between 2003-2005. Before joining CII he was an economic journalist for over a decade with leading financial dailies in India including The Economic Times and Financial Express covering economic and trade policy issues.



**Prof. Abhijeet Das**Head - Centre for WTO Studies
IIFT, Delhi

Prof. Abhiiit Das is the Head of the Centre for WTO Studies. New Delhi. He has two decades of experience in international trade in various capacities, including five years in the Government of India. He has participated directly in many multilateral and bilateral trade negotiations, including the Doha Round at the WTO and OECD Steel Subsidy negotiations. He worked in UNCTAD India Programme during 2005-10 and headed this prestigious UN project for three years. He has jointly edited the following books on WTO and international trade - (i) WTO Dispute Settlement at Twenty: Insiders' Reflections on India's Participation; (ii) Twenty Years of India's Trade Liberalisation: Experiences and Lessons and iii) Trans-Pacific Partnership Agreement: A framework for future trade rules? He is a regular commentator in the media on issues related to WTO and international trade. At the invitation of international organisations and governments, he has been a speaker on WTO issues in more than 20 countries.

## **PANEL DISCUSSION 6**

# OPPORTUNITIES FOR TECHNICAL TEXTILES IN INDIA

#### Session Chair:

Shri Raghvendra Singh, Textiles Secretary, GOI

#### Moderator:

Mr. T Rajkumar, Deputy Chairman, CITI

#### Panelist / Speakers

Mr. Punit Lalbhai, Executive Director, Arvind Limited

**Dr. K.S. Sundararaman,** Chairman Indian Technical Textiles
Association

Dr. M.S. Parmar, Joint Director, NITRA

Mr. Shailesh Kaushik, Managing Committee Member, The Textile Association (India), Delhi





# Shri Raghvendra Singh, IAS Textile Secretary

Government of India

A post Graduate in History from the University of Delhi, he is an IAS Officer of the 1983 Batch of the West Bengal cadre. He has earlier served various departments like Ministry of Agriculture & Co-operation and Ministry of Information & Broadcasting.





Mr. Puneet Lalbhai

Executive Director

Arvind Limited

Mr. Punit Lalbhai is Executive Director of Arvind Limited and leads Arvind's Advanced Materials, Engineering, and Agribusinesses. He also spearheads initiatives in sustainability, CSR, and Innovation at Arvind. He has an MBA from INSEAD and a Masters of Environmental Science from Yale University.



Dr. K.S. Sundararaman
Chairman
Indian Technical Textiles Association

Dr. K.S. Sundararaman is currently the Chairman, ITTA and the Managing Director of Shiva Texyarn Ltd. Dr. Sundararaman holds a Masters Degree in Business Administration from Cambridge University, UK.

He has close to 17 years experience in the areas of Textile manufacturing, Technical Textiles and in Technical and Management Education. Shiva Texyarn is a leader in innovative functional textile products across a range of user segments from Defence to consumer goods.





Dr. M.S.Parmar

Joint Director

NITRA

Dr. M.S.Parmar has a 26 years long career in Northern India Textile Research Association (NITRA) with a specialisation in Wet processing, Protective textiles and their quality control. Dr. Parmar has published 100 articles in various national and international journals, worked on several projects and guided students in 45 projects in Ph.D, MSC. and B.Tech level. He has also presented 95 papers in various seminars and conferences. He has successfully completed 21 R&D projects which were funded by Ministry of Textiles, DST, Govt. of India and NITRA.

He has filed seven patents. He has authored and co-authored 17 books including Denim, Garment processing etc. He has received two times the best technical book awards from AICTE and two awards on best research works. He is the Chairman of BIS Sectional Committee TXD 38: Technical Textile for Mobitech Application and alternate Chairman of BIS Sectional Committee TX 32 Protective Textiles. He has framed 75 specifications for military and paramilitary forces. He is expert member of various committees of military and paramilitary forces on textiles.



Mr. Shailesh Kaushik Managing Committee Member The Textile Association of India, Delhi

Mr. Shailesh Kaushik is techno commercial professional. possessing more than 31 years of experience. His Forte is Marketing & Brand Promotion. He has covered the whole gamut of textile products from Polyester to cotton, yarns to fabrics; while looking after domestic & export marketing in leading textiles companies as functional head. He has widely traveled to about a dozen countries, but Latin American market has been his core strength area by virtue of extensive travel, network & business handled. In addition to marketing. he has earned significant knowledge & experience in academia, project management & procurement too. Mr. Kaushik is "Fellow" of The Textile Association (I), The Textile Institute Manchester and Institution of Engineers (I) - FTA, FTI & FIE. He earned Bachelor's Degree in Textiles & Masters in Management from T.I.T & S., Bhiwani. Mr. Shailesh Kaushik was Chairman - Membership Drive Committee of TAI - Delhi for the term 2015-17. Currently, he is Managing Committee Member of TAI - Delhi for the year 2017-19.



## PANEL DISCUSSION 7

# GIVING A BOOST TO INDIAN TEXTILES AND APPAREL EXPORTS

#### Session Chair:

Ms Aditi Das Rout, Trade Advisor, Minisry of Textiles

#### Moderator:

Mr. Ashish Bagrodia, MD, Winsome Textiles

#### Panelist / Speakers

Mr. Ujjwal Lahoti, Chairman, TEXPROCIL

**Mr. Rakesh Mehra,** Convenor, CITI's Sub-Committee on Man-Made Fibre & Yarn and Vice Chairman, Banswara Syntex Ltd.

Mr. Gautam Nair, MD, Matrix Clothing





Ms. Aditi Das Rout

Trade Advisor

Ministry of Textiles

Ms Aditi Das Rout has handled various assignments in the Department of Commerce, MoC&I, including work pertaining to the Plantations sector, State Trading and in the Trade Policy Division where she handled the domestic agenda and bilaterals in services. She was actively associated with the development of a National Portal for export of healthcare services and with flagship events like the 'Global Exhibition on Services'. She has also served as Director General, SEPC and has many years of work experience in the DGFT and DGAD.

She is an officer of the Indian Trade Service and is presently posted as Trade Advisor, Ministry of Textiles.





Mr. Ashish Bagrodia

Managing Director

Winsome Textiles

Mr. Ashish Bagrodia, aged 45 years is B. E. (Mech.) Hons. He is a distinguished person having more than two decades of core experience in Textile Industry & in various operational matters like projects developments, corporate planning, leadership and corporate advisory/management. He holds coveted position in industrial parlance and has served various prestigious organizations, associations as Director and Member etc.

He also holds Directorship in different Public Limited Companies & Associations/Chambers. During his tenure as Managing Director, Company has successfully established it's another Spinning Unit namely WTIL UNIT- II in the Village Kaundi, Baddi, H.P. Apart from other recognition's /awards, Company, in his dynamic leadership, has received TEXPROCIL awards for export of processed yarns etc. several times.



Mr. Ujwal R Lahoti
Chairman, Texprocil &
Executive Chairman, Lahoti Overseas Ltd

Mr. Ujwal R Lahoti is currently the Chairman of Texprocil and also the Executive Chairman of Lahoti Overseas Limited. He completed his Bachelors in Commerce from Pune University.

He started his career in Marketing of textile products in the year 1978 and has vast experience in this field. Mr. Ujwal R. Lahoti also serves as a Board member of various Public and Private Limited Companies and Trust. He was also the member of the Young Entrepreneurs Group of the International Textile Manufacturers Federation from 2000 to 2003.

Lahoti Overseas Limited is among the leading exporters of Cotton Yarns and other Textile products. It is a Listed Company focused in trading with continuous growth and many prestigious awards to its credit.





Mr. Gautam Nair

Managing Director

Matrix Clothing

#### ✓ Educational Background

- Graduated in Honours in Economics from St. Stephen's College, Delhi University (1973-76).
- Post Graduate Diploma in Business Management from Indian Institute of Management, Ahmedabad (1976-78).

#### √ Professional Experience

- > Chairman and Managing Director of Matrix group of companies.
- > Set up Matrix Clothing P Ltd in 1980—Matrix and its subsidiaries are engaged in manufacturing of apparel, leather footwear and accessories, zip fasteners in India, Bangladesh, Vietnam and Jordan.

#### ✓ Other Achievements/Positions

- Chairman, National Committee on Textile & Apparel, CII for 2018-19.
- Member, Minimum Wages Board, Government of Haryana
- Member, Executive Committee, Apparel Export Promotion Council.
- Chairman, State Partnership Committee (Northern Region), AEPC

#### Organization/Company Profile:

Matrix and its subsidiaries are engaged in manufacturing of apparel, leather footwear and accessories, zip fasteners in India, Bangladesh, Vietnam and Jordan.



# PANEL PRESENTATION 2

# CURRENT & FUTURISTIC INNOVATIONS IN TEXTILE & APPAREL INDUSTRY

#### Session Chair:

#### Dr. Christian Schindler, DG, ITMF

#### Panelist / Speakers

Mr. Nitin Patil, Head of Products - India, Rieter

Mr. Ram Kaundinya, Director General, Federation of Seed Industry of India (FSII)

Mr. Prasad Pant, South Asia Director, ZDHC Foundation

Mr. Sanjay Sinha, India/SA Leader- IBM Watson Data & Al Platforms

Prof. (Dr.) Prabir Jana, NIFT, Delhi





**Dr. Christian Schindler**Director General, The International Textile
Manufacturers Federation (ITMF), Zurich

Born in Karlsruhe, Germany, in 1968, Dr. Schindler studied economics at the University of Fribourg, Switzerland, from where he graduated in 1994. Between 1995 and 1998 he worked as personal assistant of two Members of Parliament in the German Bundestag, Bonn. In 1998 he joined the Federation of German Wholesale and Foreign Trade (BGA) in Bonn/Berlin as personal assistant and speechwriter of the Association's President. Between 2001 and 2004 he studied at the Institute for Economic Policy at the University of Cologne, Germany, where he wrote his thesis and obtained a doctorate degree in 2004.

Dr. Schindler was appointed Economist of the International Textile Manufacturers Federation on October 1, 2004 and was promoted to the position of Director in 2006. At the Federation's Annual Conference in Dubai, UAE, in September 2006 he was nominated and elected Director General as of January 1, 2007.





Mr. Nitin Patil
Head of Products, India
Rieter

Mr. Nitin Patil is heading product activities of Rieter in India as well as Heading global product management systems. He is post graduate & pursuing PhD from VJTI Mumbai and has 21 years of experience in textile machinery Industry. He has international patent & published research papers. He is passionate innovator, Team leader. Prior to Rieter, Nitin had worked for several years at Schlafhorst India and Truetzschler Germany. He loves to learn new things and languages as well as expand the networking.



Mr. Ram Kaundinya

Director General
Federation of Seed Industry of India (FSII)

Mr. Ram Kaundinya is an expert in the field of management especially in the business of agricultural inputs. He has a total corporate experience of about 36 years at very senior positions. He is an author, strategic management consultant, teacher and a policy analyst in India.

Mr Kaundinya is a graduate in agriculture from Andhra Pradesh Agricultural University and an MBA from Indian Institute of Management, Ahmedabad.

Mr Kaundinya worked in the agrochemical sector for 22 years. Starting as a Management Trainee in Hoechst India in 1980 he had a successful career in the crop protection sector where his last assignment was as Managing Director of Cyanamid Agro from 1998 to 2000.

Mr Kaundinya worked in the seed sector from 2001 to 2013. First he headed the American company called Emergent Genetics India. Later he worked as the global CEO of Advanta Seeds for 8 years till 2013. Mergers and Acquisitions was a major area of expertise that he developed especially in the last 14 years of working, having led his companies in multiple transactions across the world.



He has been at the forefront of the expansion of biotechnology applications in agriculture in India. Served as a member of the MS Swaminathan Task Force that developed the biotechnology policy for Indian agriculture between 2002 and 2004. He has a wide experience in the area of policy advocacy for agricultural input industry and led industry associations like CropLife, Association of Seed Industry, etc. He is currently the Director General of Federation of Seed Industry of India. Writes regularly in the print media about various agricultural matters of national importance with particular reference to the policy interventions.

Frequent guest lecturer at various management institutes. He teaches courses in Marketing and Corporate Strategy to MBA students in different institutions. He has co-authored a book titled 'Agri Input Marketing in India' with Prof Venugopal of XLRI. This is a reference book for students and industry practitioners.

He currently consults independently for companies and VC/PE funds operating in the field of agriculture. He is also an angel investor in start ups. He is networked among other angel investors and VC Funds in India.

Currently he is on the boards of Axis Finance (a Non Banking Financial Company that is fully owned by Axis Bank), Syngenta India, CapAleph Advisors (a PE fund focused on investing in food and agri sector) and a few start ups.

He serves on the Expert Review Committee of Access to Seeds Foundation, Netherlands (www.accesstoseeds.org). This is a Foundation that looks at the level of effort being made by different seed companies to bring benefits to the small holder farmers around the world.

He serves on the MAIZE Independent Steering Committee of the CGIAR Institution CYMMIT. The ISC advises the CGIAR Research Program on maize (known as "MAIZE") on matters of strategy, priorities and program management.





Mr. Prasad Pant
South Asia Director
ZDHC Foundation

Mr. Prasad Pant is currently South Asia Director of the ZDHC Foundation, Amsterdam and oversees the scale-up and implementation of the ZDHC Programme amongst the textile and leather stakeholders in India, Bangladesh, Sri Lanka and Pakistan. He is based in Mumbai.

Before joining ZDHC, Mr Pant has spent more than 25 years in various companies such as IDI, Ciba, Atul and NimkarTek. He has wide experience in textile processing, technical marketing of dyes & chemicals, chemical management and analytical testing. He is also an accredited trainer and auditor for chemical management systems in textile facilities.





## Mr. Sanjay Sinha

India/SA Leader
IBM Watson Data & AI Platforms

Mr. Sanjay Sinha is the India/ South Asia Leader for Watson Data & Al Platforms at IBM. In this role, he leads the strategy, sales, marketing, technical sales and partnerships. He is based out of Gurgaon, India.

Sanjay previously led the Geo-Expansion Business and GB/ Opportunistic Business for IBM Software group in India/ South Asia.

Prior to this he led the Invest team for IBM Software Group, covering key national accounts, based out of Gurgaon. In the earlier role to this, Sanjay led sales for IBM in Eastern India and Bangladesh, Bhutan and Nepal markets. He was then based out of Kolkata. India.

Sanjay brings in a keen strategic mind, hard core execution skills, a strong people focus and great communication skills, and has delivered strong results in his 9 years of leadership roles.

He has over 20 years of sales experience across IBM, Xerox and O&M.





**Prof. (Dr.) Prabir Jana**National Institute of Fashion Technology

Delhi

Prof. (Dr.) Prabir Jana is currently working as Professor at Department of Fashion Technology, NIFT Delhi. His special interest areas include technology improvisation, sewing automation, computer integration, industrial engineering, sewing skill evaluation, ergonomics vulnerability assessment, 3D printing and team working in clothing manufacturing.

A visionary in developing and innovating technology applications, Dr. Jana is a prolific contributor for technology journals and has presented papers in various national and international conferences. At NIFT he has served as Chairperson of Department of Fashion Technology, Head of Industry, Head of Information Technology and Head of Research.



# VALEDICTORY SESSION

#### Welcome Address

Mr. Sanjay K. Jain, Chairman, CITI

#### **Special Address**

Mr. Suresh Kotak, Chairman, Kotak and Co.

#### **Innotex Awards**

Mr. Prashant Mohota, Chairman, CITI YEG Group

#### **Felicitating the Knowledge Partners**

Technopak Advisors and NITRA

#### **Valedictory Address**

Shri Suresh Prabhu, Hon'ble Union Minister of Commerce & Industry and Civil Aviation

#### Vote of Thanks

Mr. D.L. Sharma, Vice Chairman, CITI



Mr. Prashant Mohota

Chairman CITI YEG Group

Prashant Mohota (B.E, MBA), aged 38 years, is the Managing Director of Gimatex Industries, a textile company having multiple locations (Hinganghat, Mumbai & Ahmedabad) manufacturing Yarns & Fabrics domestically & for export to more than 80 countries. Hailing originally from Rajasthan, his forefathers setup a unit which today is more than 118 years old & he holds the unique feat of being the 6th Generation business entrepreneur in the same family business.

In 11 years of his own business life, he has helped his company grow from 120 crore Spinning company into 1000 crore vertically integrated company in Textiles right from Ginning, Spinning, Weaving & Processing. He also spear-headed the effort of setting up Vidarbha's 1st Integrated Textile park and also diversifying business in Oil & Food industry.

He also holds the coveted post of Chairman CITI – YEG which is an association of young entrepreneurs of big textile company owners & Executive committee member of CITI.

Under his spirited leadership he has been able to change his 118+ year old company to a lean, IT-savvy and innovative company with his various change management approach.



## **PLATINUM SPONSOR**



RSWM Ltd., the flagship company of 1.5\$ billion LNJ Bhilwara Group, is one of the largest textile manufacturers in India and exports to over 65 countries around the world. Its 10 manufacturing plants, with 505,000 spindles and 202 looms, produce high-quality cotton, mélange, synthetic and novelty yarns, along with suiting and denim fabrics.

The company's unit at Kharigram, one of India's most sophisticated plants, has 51,840 spindles out of a total of 1,67,792 at this location. The yarn from this factory is sold under the brand name ULTIMA® and is the finest polyesterviscose greige yarn in the Indian market.

RSWM Limited has recently segmented its wide range of functional yarns into 10 categories under the RSWM EDGE™ umbrella. The functionalities offered under these categories are: moisture management, thermo-regulation, odourless, wellness, UV protection, elasticity, lustre, warmth/luxury of wool, melange and sustainability.

Specialising in poly-viscose blends, RSWM Ltd. provides the fashion, protective wear and interiors markets with 15 million metres of fabric per year. Its three branded collections, Mayur, Cannello and Verona are sold worldwide.

RSWM has more than two decades of experience creating superior mélange yarns under the brand name Melantra and cotton dyed yarns in various sparkling colors and shades. We produce 14,000 metric tons of mélange yarns annually on 75,000 spindles.

Established in 2007, the denim division of RSWM Ltd. (LNJ DENIM) produces 25 million metres of fabric annually in both traditional and innovative constructions and blends.

In an effort to contribute to climate change, RSWM's recycled polyester stapled fibre plant near Jaipur transforms waste PET bottles into Fibre Green, our certified recycled

Polyester yarn. This factory manufactures fibre-dyed yarns and has a spinning and draw

Fiber line capacity of 50 tons per day.

We believe in supporting a universal standard for sourcing organic cotton fibres. We follow the processes set by the Global Organic Textile Standard (GOTS), the Better Cotton Initiative (BCI) and the Fair trade Foundation

The company holds the prestigious 'Golden Trading House' status and, has received Export Awards from the Synthetic and Rayon Textiles Export Promotion Council (SRTEPC) for over two decades.

Website: www.rswm.in



# **GOLD SPONSOR**



#### Rooted in Values, creating world-class textiles

Vardhman Group is one of the largest textile manufacturers in India with a leading market share and a sustainable business model. Since its inception in 1965, the Group aims to be a world-class textile organisation, producing a diverse range of products for the global textile market. It has evolved over the years into a modern-day textile major under the dynamic leadership of its Chairman and Managing Director, Mr. S. P. Oswal who is a gold medalist in Commerce at Master's level and a Padma Bhushan. Engaged in manufacturing of Yarn, Fabric, Acrylic Fiber, Garments, Sewing Threads and Alloy Steel, the Group seeks to achieve customer delight through excellence in product quality and customer service, based on the creative combination of state-of-the-art technology and product solutions. Vardhman being a proud recipient of six Texprocil Export Awards for the year 2017-18, currently exports to more than 65 countries across the globe.

Yarn is the largest strategic business unit of the Vardhman Group with more than One Million Spindles, besides yarn and fiber dyeing capacity of 60 Tons per day. Vardhman offers the widest range of specialized greige and dyed yarns in cotton, polyester, acrylic and varieties of blends. Vardhman is India's largest exporter of cotton yarn to EU, USA and Far Eastern countries.

Vardhman is among the few fully integrated *Fabric* suppliers in the country. The state-of-the-art manufacturing facilities located in Northern & Central India, produce 114 MN meters per annum of processed fabric and 180 MN meters per annum of greige fabric.

Vardhman is a leading player in the Indian sewing thread market as well, having a joint venture with A&E Threads (American & Efird) of USA.

Vardhman considers employees as its biggest asset and highest differentiating factor. A workforce of 28000 plus employees including a significant number of women, headed by an entirely home-grown senior & top management, Vardhman stands tall to prove its worth in the textile market.

Vardhman believes in responsible corporate citizenry and is also one of the few corporates which consciously fulfil its social responsibilities.

Vardhman Textiles Limited stands as an epitome of perpetual business growth, rich in industry knowledge and experience.





#### **BIRLA CENTURY**

(A Division of Century Textiles and Industries Ltd.)

#### **Century Textiles & Industries Limited**

Century Textiles & Industries Limited, Mumbai, a B. K. Birla Group of Companies, was incorporated in the year 1897 and until 1951, had only one industrial unit – that of Cotton Textile Mills. Since then the Company had made rapid progress in widely diversified fields. Now, the Company is engaged in the manufacture of high quality Cotton Textiles, Viscose Filament Rayon Yarn, Tyrecord, Caustic Soda, Sulphuric Acid, Salt, Cement, Pulp and Paper, Real Estate etc. The company's turnover for 2017-18 was over US\$ 1.30 Billion.

#### **Birla Century**

Century Textiles has set up an ambitious, Greenfield project 'BIRLA CENTURY' with a State-of-the-art, ultramodern Textile Production facility at Bharuch in the State of Gujarat, with an investment of US\$ 190 Million. The plant is equipped with over 100000 spindles and 302 Airjet Looms with a processing capacity of 41 Million Mtrs Per Year. This plant manufacturers high value products such as elite shirtings, an eye catching range of suiting, fancy and finer fabrics and dress materials and a wide range of bed linen and home furnishing by using

India, Giza, Pima, Organic, Excel, Modal, Bamboo fibres etc with innovative finishes and attractive designs keeping in focus the niche market for these products in domestic as well as exports. This integrated Textile Plant is performing end-toend integration starting from blow room to spinning, weaving, processing, finishing, final packing to conversion in madeups. The plant is equipped with Pilot sampling plant for providing quick services to the customers and well-equipped with mechanical and chemical laboratory as per International norms. The Company established its brand in the last century worldwide as a well-known Quality fabric producer having ethics for producing sustainable products always and took care of society significantly.

Birla Century is the first Indian firm in Textile Industry to be certified with:

- 1 STeP - Sustainable Textile Production which shows commitments towards sustainability.
- 2. MADE IN GREEN by OEKO-TEX® is a traceable product label that applies exclusively to textiles.
- 3. LEED - Leadership in Energy and Environment Designs.





#### **About EDB**

The Economic Development Board has been conceived under the leadership of the Honourable Chief Minister to accelerate the inclusive economic growth of Andhra Pradesh. The board acts as a catalyst to facilitate economic growth, investment climate, reforms, and competitiveness in Andhra Pradesh. It is the single point of contact for all investments in the Indian state of Andhra Pradesh as per the Andhra Pradesh Economic Development Board Act, 2018. The Andhra Pradesh Economic Development Board Act, 2018 (Act no. 21 of 2018) has been in force since June 7, 2018.

The functions of the Economic Development Board include:

- Strategic investment planning and promotion
- Nodal point of contact for investments
- Mobilisation of resources required for supplementing public and private investment
- Facilitating inter-departmental coordination
- Economic and policy research



#### FEDERATION OF SEED INDUSTRY OF INDIA

The Federation of Seed Industries of India (FSII) has primarily been formed with the objective of bringing together like minded research based seed companies to provide high performance & high quality seeds and technological solutions for the benefit of India's farmers and the nation at large.

Our new association is driven by the fundamental value of respecting research and intellectual property of each other. FSII looks forward to working closely and collaboratively with all the stakeholders for the long term benefit of Indian Agriculture.

Such a commitment from FSII help to increase the focus and investment in Seed research by the member companies, ultimately bringing out better innovation and products to famers for improving farm productivity.





#### KOTAK COMMODITY SERVICES PVT LTD

Kotak Ginning & Pressing Industries - Div. Of KOTAK COMMODITY SERVICES PVT LTD., is part of KOTAK GROUP under the chairmanship of Mr. Suresh Kotak. The Group was established in 1927 having its own Cotton Business. It has well established network with its own branches based in India & abroad. It is in Trading & Service Business for raw materials & textile goods.

We are significant suppliers of raw materials to the Indian Textile Industry. We have built up excellent personal relationships over many years with the Indian textile sector. Furthermore, we supply raw materials to the overseas customers.

We are members of National & International chambers of commerce /councils. We are active with ICA, SICA, ITMF, CAI, TEXPROCIL, CITI, SRTEPC, ITTA, SIMA, CIRCOT, ISCI - CIRCOT, FICCI, IMC Chamber of Commerce and Industry, etc.

We specialize into working as representatives of some of the overseas customers and have exclusive procurement / sourcing arrangement with them & offering related services on day to day basis by way of EXPORT & IMPORT. Our customers are based in Germany, South Africa, Poland, Bangladesh, Finland, Malaysia, China, Vietnam, Indonesia, Taiwan, France, Turkey, ETC.

#### Our current portfolio of products includes:

- 1) Raw Cotton, Cotton Linters, Cotton seed Hulls, Cotton Seed Oil, De oil Cake, etc.
- 2) Cotton comber Wastes, flat strips, licker in fly etc.
- 3) All types of fibres -PSF/VSF/PP/ACRYLIC/BAMBOO/SOYA ETC- IN virgin- recycle for textile SPG & non-woven including specialty fibers.
- 4) Filament & Textured -POY/DTY/FDY/INDUSTRIAL Yarns, Poly Chips, acrylic tow ETC
- 5) Yarns Cotton, blended, 100% Spun Synthetic regular & Sewing Thread applications
- 6) Fabrics Cotton and blended including grey, bleached or dved etc.
- 7) Made-ups, terry towels, garments etc.





Grasim Industries Ltd., a part of Aditya Birla Group, ranks among India's largest private sector companies. Its consolidated net revenue was Rs. 562 billion (US\$8.6 Bn.) and consolidated net profit of Rs. 37 billion (US\$565 Mn.) in FY 2018. A US\$ 44.3 billion corporation, the Aditya Birla Group is in the League of Fortune 500, anchored by an extraordinary force of over 120,000 employees, belonging to 42 nationalities. Over 50 per cent of its revenue flows from its overseas operations spanning 35 countries. The Group's businesses are spread across a swath of industries. These include aluminium, copper, cement, textiles (pulp, fibre, yarn, fabric and branded apparel), carbon black, insulators, natural resources, power, agribusiness, telecommunications, financial services, retail and trading.



# MULTI COMMODITY EXCHANGE OF INDIA LIMITED

Multi Commodity Exchange of India Limited (MCX), is a state-of-the-art, commodity derivatives exchange that facilitates online trading, and clearing and settlement# of commodity Futures and Options transactions, thereby providing a platform for risk management. The Exchange, which started operations in November 2003, offers trading in varied commodity derivatives contracts across segments including bullion, industrial metals, energy and agricultural commodities. The Exchange focuses on providing commodity value chain participants with neutral, secure and transparent trade mechanisms and formulates quality parameters and in conformity with the regulatory framework and the feedback constantly received from participants. The Exchange has an extensive national reach with its presence in 1076 cities and towns across India as on 30th September, 2018, through 680 registered members and 53,000+ Authorised Persons. The Exchange is committed to nurturing communities that are vital for the development of its business. To achieve the goal of inclusive growth, MCX collaborates with diversified partners. With an aim to seamlessly integrate with the global commodities ecosystem, MCX has forged strategic alliances with leading international exchanges, tied-up with various trade bodies, corporates, educational institutions etc., across the country.



These alliances enable the Exchange in improving trade practices, bringing in relevant products, increasing awareness, and facilitating overall improvement of the commodity market. The exchange often partners with these institutions to conduct awareness programmes across the country to spread education on the need and benefits of managing price risks by trading on commodity derivatives exchanges. MCX believes that education and awareness creation forms the backbone of sustainable expansion of its business. Towards this end, it has a dedicated Training, Certification, and Education Department which endeavors to create capacities amongst various stakeholder groups.

# SAURER.

#### **SAURER**

As a company steeped in tradition, Saurer has always been a pioneer in the machine industry. The passion for its products lies at the heart of the company's innovation. For over 160 years and since six generations of textile manufacturers, the engineering experience of Saurer has been a driving force in the innovation of the textile industry. The continuous developments of the company's core competencies provide customers with the best possible solutions to meet their goals.

The Saurer Group plays a key role along the various stages of the textile value chain. While the company-owned brands Schlafhorst and Zinser are leading in the spinning technology, Saurer Embroidery equates with competence in the field of embroidery. Brands such as Allma and Volkmann supply high-quality twisting and cabling systems for tire cord, carpet and glass filament yarns. Amongst other things, Texparts is the technology leader in spindles, drafting systems for flyers and ring spinning machines. With Accotex's glass forming aprons or Temco's special bearings, the Saurer Group is also widely noted for its expertise outside the textile industry.

Saurer's competitiveness is further strengthened by its global reach in all major markets. A short response time being a key factor for success, Saurer has production bases, as well as sales and service companies in 13 countries,



including Germany, Switzerland, China, India, Turkey and the US, providing excellent services to its customer base in over 130 countries worldwide.

#### Facts & Figures

#### **Company Saurer Group**

Headquarters Wattwil, Switzerland and Urumqi, China
Indian footprint Local production sites and service
organisations in Coimbatore, Karjan and Mumbai
Sales Approximately EUR 1.0 billion or INR 8,000 crore
No of employees 4,000 worldwide, of which approximately

#### **Historical Milestones**

900 are in India

- 2013 The Jinsheng Group acquires the entire natural fibre and components business of OC Oerlikon and reestablishes the Saurer Group
- 2009 The longest ring spinning machine in the world: Zinser 351 with 1680 spindles
- 2007 Takeover of the Saurer Group by OC Oerlikon
- 1991 Takeover of Schlafhorst by the Saurer Group
- 1978 Schlafhorst: The first Autocoro the world's first fully automatic rotor spinning machine is launched
- 1949 Foundation of Zinser Textilmaschinen GmbH
- 1910 Volkmann Re-winder and winding machines for local textile industry invented
- 1900 Schlafhorst Patents for a pirn winding machine and a cone winding machine are filed
- 1853 Establishment of the Franz Saurer foundry





#### The RTMA

The Rajasthan Textile Mills Association (RTMA) was set up in 1954 and since then it has been functioning as representative body of the textile mills of the state. championing the cause of the textile industry and making constructive suggestions to the State and the Central Government in regard to textile policy, taxation and other operational activities. It also has close liaison with sister organization in the country such as Confederation of India Textile Industry (CITI) (Formerly known as ICMF), Indian Spinners Association (ISA), Association of Synthetic Fibre Industry (ASFI), Cotton Textile Export Promotion Council (TEXPROCIL), PHD Chamber of Commerce and Industry (PHDCCI), Confederation of Indian Industry (CII) etc. It has also been having liaison with other Regional Textile Mills Association and State Level Associations of trade and industry.



#### **LAKSHMI MACHINE WORKS LTD**

Lakshmi Machine Works Ltd. founded in 1962 is one of the few manufacturers to produce the entire range of Textile Spinning Machinery to cater the needs of the global Spinning Industry. For the past six decades, LMW has worked towards developing advanced systems, machinery and technological components to manufacture natural, man made and blended yarns in the Textile Machinery Division. LMW has expanded and established its wholly owned subsidiary in China; LMW Textile Machinery (Suzhou) Company Limited to fulfill the needs of the dynamic Chinese segment. The company has a well-established presence in India and also exports its products across the world.

The Company also diversified into CNC Machine Tools and is one of the leading manufacturers of customized products. LMW's foundry makes Precision Castings that cater to diverse industries. In order to explore the new business opportunities available in the Aerospace sector, a new division called the Advanced Technology Centre has also been established.

LMW goes beyond just providing machinery for textile industry. The comprehensive range of spinning systems that we offer is accompanied by various value-added services. These services are meant to familiarize customers with the systems and help them attain optimum performance outputs.

Backed by a strong after-sales-service and an ongoing training programme, LMW provides solutions and today is the bench mark for quality, service, and training and total customer satisfaction.



#### REITER

Rieter is the world's leading supplier of systems for shortstaple fiber spinning. Based in Winterthur (Switzerland), the company develops and manufactures machinery, systems and components used to convert natural and manmade fibers and their blends into yarns.

Rieter is the only supplier worldwide to cover spinning preparation processes as well as all four end spinning processes currently established on the market.

With 17 manufacturing locations in ten countries, the company employs a global workforce of some 5 250, about 20% of whom are based in Switzerland. Rieter is listed on the SIX Swiss Exchange under ticker symbol RIEN.

The company comprises of three Business Groups: Machines & Systems develops and manufactures machinery and systems. After sales services the clients over the whole product lifecycle with spare parts and value added services. Components supplies technology components and service offerings to spinning mills and also to machinery manufacturers.

Rieter is a strong brand with a long tradition. Since the company was established in 1795, Rieter's innovative momentum has been a powerful driving force for industrial progress. Products and solutions are ideally tailored to its customers' needs and are increasingly also produced in customers' markets. For the benefit of shareholders, customers and employees, Rieter aspires to achieve sustained growth in enterprise value.



Leading global systems supplier for the production of short staple yarn

Rieter is the leading supplier of integrated systems for manufacturing yarns from natural and man-made fibers for all applications. Rieter is the world's only supplier of products and know-how covering the entire spinning process and can therefore develop optimal solutions for customers.

The offerings of Rieter range from complete installations from raw material to end product, subsystems, machines, components, wear and tear parts as well as spare parts to accompanying services from pre sales to after sales.

#### Rieter in India

Rieter is serving Indian textile industry since 1886, the year when the first Rieter machine was installed in India. Since then, "Delight your Customer" stands in Rieter's corporate principles.

Rieter India Private Limited was incorporated on 1st August 1995 (Switzerland's National Day) as a wholly owned subsidiary of Rieter Group, Switzerland. It occupies a leading position in the market for textile spinning machines, and is recognized as a supplier of entire spinning systems from a single source, complemented by its reliable and proficient customer service

The registered office is located at Wing, Pune. Rieter India has also started manufacturing its spinning product range from its manufacturing facility at Wing Pune. Rieter India Private Limited provides sales, service and technical support from the branch offices at Ahmedabad, Coimbatore, Chandigarh, Bhilwara and Guntur.

Rieter India provides to its Indian customers instant access to the best international standards of quality and productivity. The world-class service is tailored to meet individual customer requirements promptly.



#### SUTLEJ TEXTILES AND INDUSTRIES LIMITED

Sutlej Textiles and Industries Ltd., a Company promoted by Dr. KK Birla, is an integrated textile manufacturer with presence across the value chain, from yarn to home textiles. It is one stop shop for all types of spun-dyed yarns – 100% or blends in synthetic or natural fibres with a count range from 6s to 60s in any colour (grey, mélange or dyed) and fold (simple, double or multi-fold). It is also one of the largest exporters of value added yarns having presence in more than 60 countries, including U.S.A., European Union and other developed countries with status of "Three Star Export House" accorded to it by Government of India and IS:ISO 9001 Quality Certification. The Company has emerged among the few textile companies in India to develop special quality yarns viz., Modal, Lycra, Tencil, Coolmax, etc.

The Company's world class manufacturing facilities with present total installed capacity of 4,18,000 spindles are spread in different parts of the country, viz., Rajasthan Textile Mills at Bhawanimandi, Rajasthan, Chenab Textile Mills at Kathua Jammu & Kashmir, Birla Textiles Mills at Baddi (Himachal Pradesh), where we manufacture yarn and Damanganga Home Textiles & Damanganga Processors at Daheli (Bhilad), Gujarat, where we manufacture home furnishings and processed fabrics.

The Company provides direct employment to more than 15000 people. At Sutlej, resilience is derived from the ability



to understand customer needs, create differentiated products, invest in enduring relationships, reduce costs, and enhance quality. The result is reflected in Company's financials.

During the year 2017-18, the Company achieved a turnover of Rs.2450 crores out of which earnings from exports was Rs.760 crores. Sutlej has won President's Award for exemplary export performance twice in the past. Sutlej has also won Export Awards year after year from the Synthetic & Rayon Textile Export Promotion Council (SRTEPC) and TEXPROCIL



#### TEXTILE SECTOR SKILL COUNCIL

Textile Sector Skill Council is a non-profit making organisation having license under Section 8 (1) of the Companies Act, 2013 registered under Companies Act 2013. Textile Sector Skill Council has been approved by National Skill Development Corporation, set up by Ministry of Finance, Govt. of India. TSC will develop a skilled work force for the textile industry through setting curriculum for training and accreditation of trade competency. TSC is to facilitate scalable "skill training" to the complete work force engaged in the manufacture of textile and hand-loom products. National Skill Development Corporation (NSDC approved Textile Sector Skill Council (TSC) for development of skill in spinning, weaving, processing and hand-loom sectors of the textile industry. Setting of Textile Sector Skill council has also been endorsed by Ministry of Textiles, Government of India vide approval letter dated 6th September 2013. TSC was awarded the "Champion Sector Skill Council Award" in 2017 by Honorable Union Minister of Finance. The TSC is an organization represented by Industry, government and academia to develop innovative skill solutions and to investment in skills and job creation. The key objective of TSC is to define the skill requirement of the industry and to create a deployable talent pool of workforce for the textile industry. The TSC is incubated by textile industry associations and training providers including textile research associations and office of the Development Commissioner of Hand-looms. A governing council of this group will oversee the running of the TSC with its CEO and a team of professionals, who will collect, compile and manage Labour Market Information System (LMIS), build competency framework, evaluation methods and curriculum development in consultation with industry and academia.





#### **India ITME Society**

Established as a non profit Industry body in 1980, India ITME Society today is the back bone of Textile Engineering Industry & the best Catalyst Technological Excellence, weaving success story for Textiles & Textile Engineering Industry not only in India but across the globe.

Recently India ITME Society was acknowledged & awarded jointly by Economic Times & Indian Exhibition Industry Association as one amongst India's Top 10 Exhibition Organisers & INDIA ITME Exhibition ranked 1st Runner up in Top B2B Exhibition, in the Country. India ITME Society has been winning awards in the last 3 consecutive years in categories like Knowledge Hub, Best use of Technology, Corporate Excellence, Excellence in Operations & Mega Quality Award, for its exhibitions & role in promoting Textile & Textile Engineering Industry.

Achieving an enviable growth of 54% from 2012 onwards, India ITME Society is continuing its growth trajectory to reach the top slot. Today the events by INDIA ITME Society are globally acknowledged by not only the textile & textile engineering industry but also has become a landmark event & pride for India.

The Society offers two key B2B exhibitions i.e. GTTES 2019 (18th – 20th January 2019), ITME 2020 & Online Networking Portal IIN Zone, creating maximum opportunities for Exhibitors & the Textile Industry.

Empowering Textile Industry Through Technology is the motto of India ITME Society.





#### RAYMOND GROUP

A leading player in life-style business

Incepted in 1925, Raymond has been synonymous with Trust, Quality and Excellence.

Raymond is a diversified group with majority business interests in Textile & Apparel sectors as well as presence across diverse segments such as FMCG, Engineering and Prophylactics in national and international markets.

Being a vertically and horizontally integrated manufacturer of Textiles, Raymond produces 'The finest worsted fabrics in the world'. With over 1100 exclusive stores spread across 380+ cities in India and neighbouring countries and an expansive network of over 20,000 points-of-sale in India, Raymond has also been a leading player in High Value Cotton and Linen Fabric field, occupying No.1 position in the OTC segment. A dominant player in the Denim space, Raymond is also the top producer & preferred supplier of high quality denim to world's leading Jeanswear brands.

Raymond is also an aggressive player in the apparel segment with reputed brands such as Park Avenue, Raymond Readyto—wear, ColorPlus & Parx with 'Made To Measure' - an unique customised clothing concept pioneered by Raymond, also part of this portfolio.

Raymond Group is present in the FMCG business as well through its associate companies – J.K. Helene Curtis Limited and J.K. Ansell Private Limited. Catering to the male grooming and wellness needs through pioneering brands like Park Avenue and others.



# TRÜTZSCHLER

#### TRUETZSCHLER GROUP

The Truetzschler Group is a German textile machinery manufacturer with its headquarter in Mönchengladbach, Germany. The family business is divided into the business units Spinning, Nonwovens & Man-Made Fibers and Card Clothing. Machines, installations and accessories for spinning preparation, the nonwovens and man-made fibre industry are produced in eight locations worldwide. In addition to four factories in Germany, Truetzschler has production sites in China (Shanghai), India (Ahmedabad), USA (Charlotte) and Brazil (Curitiba) as well as a development location in Switzerland (Winterthur). Several service centers provide customer proximity in the important textile processing areas in the world.

#### History

The company was founded in 1888 in Crimmitschau, Saxony, by Paul Heinrich Trützschler. After the Second World War the company was re-established in 1948 in Odenkirchen (now a suburb of Mönchengladbach). The first products being sold were tearing machines and carding willows. Later, the product range was expanded by cleaning and dust removal systems for cotton processing. In 1967 the first Trützschler card was introduced at ITMA Basel. The product range was complemented by draw frames in 1992 and combing machines in 2012.

In addition the product lines Nonwovens, Man-Made Fibers and Card Clothing were developed step by step during the last years. Today, the Trützschler Group has more than 3,000 employees worldwide with more than 750 employees working in the headquarter in Mönchengladbach.



#### WELSPUN INDIA LTD.

Welspun is global textile force with innovation leadership and strong consumer focus.

Our journey began 27 years ago with a very clear vision for who we wanted to be and what we wanted to achieve.

#### THE PRESENT

- Ranked no 1 in "Top 15 Home Textile Supplier Giants to USA" by Home Textiles & Today Magazine
- Two world-class, state of the art textile manufacturing facilities in India- Anjar (Gujarat) and Vapi
- Welspun is the third largest home textiles company globally. Highly effective Corporate Social Value initiatives centered on three core areas- Education, Empowerment & Health and Environment
- Trusted and preferred suppliers to 17 of the top 30 global retail giants Wal-Mart, J C Penney and Macy's
- Dominant presence in fifty countries across the world with a distribution network in over 32 countries including USA, Canada, UK and Australia
- An astounding 97 per cent of Welspun's total produce is exported across around the world.



### **INNOTEX 2018**

Innovation is the need of the hour for any industry to grow. For the first time in the History of Indian Textile & Clothing Industry an Innovation Contest is being launched by Confederation of Indian Textile Industry (CITI) — one of the leading Apex Industry Associations of the Textile & Clothing Industry of India.

Contest seeks applications for Innovations in Design, Method, Process, and Product & Cost in any of the textile related area starting from Ginning till Garmenting including Technical Textiles.

Innovation Contests are very important for any industry more particularly the textiles manufacturing sector not only to improve the standard of the industry but also to enhance the overall competitiveness of the industry at an international level. It will help create the innovation culture which is missing in the industry.

InnoTex will give boost to the ideas of the Innovators by enabling them to showcase their talent to the industry leaders and get instant recognition.

Contest will bridge the gap between the Innovators and end user industry and would further guide the researchers what is the actual demand of the industry in these areas.

### **INNOTEX SPONSOR**



#### D'décor

Founded in 1999, D'Decor today is one of the largest upholstery and curtain fabric manufacturers worldwide. A consummate commitment to excellence in every aspect has made D'Decor the brand of choice for the finest fabrics in the home furnishing space. With over a thousand retail touch points, D'Decor has traversed the length and breadth of the Indian market. Internationally, D'Decor exports to 65 plus countries, USA, UK, Europe and Middle East being its biggest markets. The brand today addresses every surface in the living space with products across categories like Curtains, Upholstery, Bed & Bath, Blinds, Wallpapers and Rugs.

D'Decor is on the mission to make homes beautiful on every street, in every city, of every country in the world and with its evolving design sense, vast product offering and ever increasing footprint it has already dressed many homes across the globe. D'Decor truly believes in its 'Live Beautiful' credo, endeavouring not just to beautifying homes, but beautifying lives.



### **INNOTEX SPONSOR**



The Lenzing Group is a world market leader which supplies the global textile and nonwovens industry with high-quality, botanic cellulose fibers. Headquartered in Austria, Lenzing operates production sites in all major markets as well as a worldwide network of sales and marketing offices. Lenzing's portfolio ranges from dissolving wood pulp to standard and specialty cellulose fibers.

Lenzing's quality and innovative strength set global standards for cellulose fibers. With 80 years of experience in fiber production, the Lenzing Group is the only company in the world which is able to produce significant volumes of all three cellulose fiber generations— LENZING™ Lyocell fibers, LENZING™ Modal fibers, and LENZING™ Viscose fibers. Lenzing also set new industry standards with the introduction of LENZING™ Lyocell RB by REFIBRA™ technology, LENZING™ ECOVERO™ eco-friendly viscose, as well as the innovative LENZING™ Lyocell Filament which caters for the luxury textile market.

The Lenzing Group's success is based on consistent customer orientation combined with innovation, technology and quality leadership. Lenzing is committed to the principles of sustainable management with very high environmental standards and can underscore this commitment with numerous international sustainability certifications for its business processes as a leading sustainable company in the sector. In addition to fibers, which form the core business, the Lenzing Group is also active in the fields of engineering and plant construction.

#### **Key Facts & Figures Lenzing Group 2016**

Revenue: EUR 2.13 bn

Fiber sales volumes: 978,000 tons

Employees: 6,218

TENCEL™, REFIBRATM and LENZING™ are trademarks of

Lenzing AG.



### **INNOTEX SPONSOR**



#### **MURATA MACHINERY**

Murata Machinery Ltd, is a Japanese international company founded in 1935 with its Head Office at Fushimi-ku, Kyoto.

The company's main products are industrial machines such as textile machinery, turning machines, sheet metal machinery and communication equipment like digital multifunctional products. In addition, Murata Machinery provides factory automation and logistics systems centering on the automated storage and automated transportation systems, and also automated material handling systems for clean rooms designed for semiconductor fabs.



### KNOWLEDGE PARTNER

## technopak

### **Technopak Advisors**

India's leading management consulting firm with more than 24 years of experience in working with organizations across consumer goods and services

Founded on the principle of "concept to commissioning", we partner our clients to identify their maximum-value opportunities, provide solutions to their key challenges and help them create a robust and high growth business models.

We have the ability to be strategic advisors providing customized solutions during the ideation phase, implementation guides through start-up assistance, and be a trusted advisor overall.

Drawing from the extensive experience seasoned professionals, Technopak focuses on four major divisions, which are Retail & Consumer Products, E-tailing; Fashion (Textile, Apparel & Engineering); Food Services & Agriculture, and Education.

# INNOTEX 2018 KNOWLEDGE PARTNER



### **NITRA**

Northern India Textile Research Association (NITRA) is one of the prime textile research institutes in the country. The textile industry and Ministry of Textiles, Govt. of India jointly established NITRA in 1974 for conducting applied scientific research and providing support services to Indian textile industry. The organization is situated in a 50 acre land at NCR Ghaziabad, near national capital New Delhi. It is certified by ISO 9001:2008

NITRA renders multifarious services to textile & apparel industry

Today NITRA's prime activities include research & development, technical consultancy, quality evaluation of materials, manpower training and publishing technical books and papers.

NITRA undertakes research projects in textile product development, machine design, instrument development and process development. NITRA also possesses patented technologies based on its R&D works.

through its rich in-house manpower resource of more than fifty experienced technical personnel comprising of textile technologist, textile chemist, garment technologist, textile designer, fashion designer, analytical chemist, mechanical engineer, electrical & electronics engineer, civil engineer, environmental engineer, software / IT specialist & management experts.



### **ORGANISER**



### **Confederation of Indian Textile Industry**

Confederation of Indian Textile Industry (CITI) being one of the leading industry chambers of the textile and clothing sector of India, represents the major leading regional & industry associations and 17 major corporate members, thus, covering the entire textile value chain from farm to garments & made-ups and the textile machinery industry. CITI has signed MOU with nine major International Textile Associations for promotion of textiles trade and investment. We directly and indirectly serve an industry that connects to millions of farmers, 100 million plus work force and 1.3 billion consumers. The cumulative annual turnover of CITI members is around USD 30 billion i.e. Rs.2 lakh crores plus.

Earlier, CITI was known as The Indian Cotton Mills' Federation (ICMF) which had been established in March 1958. In May 2005, it was broad based to represent the entire textile sector with the formation of Confederation of Indian Textile Industry (CITI), a Company registered under Section 25 of the Companies Act 1956.

CITI works as an interface between the Government of India and Industry. It helps in providing policy inputs to the government and simultaneously support the textile and clothing sector by protecting their interests by bringing amendments in government policies.

Keeping the industry demand in mind of having a pool of skilled workforce ready for achieving the ambitious targets

set for the textile and clothing industry, CITI formed Textile Sector Skill Council (TSC) on 22nd August 2014 under the aegis of National Skill Development Corporation (NSDC). The primary objective of TSC is committed to develop world class skilled manpower for all segments of textile manufacturing starting from spinning to fabric finishing which include organized mill sector, power loom industry and handlooms. TSC was awarded the "Champion Sector Skill Council Award" in 2017 by Hon'ble Union Minister of Finance, Shri Arun Jaitley.

CITI has a subsidiary body called CITI – Cotton Development and Research Association (CITI–CDRA), Through CDRA, CITI has been supporting cotton extension and seed development activities since 1964 in different parts of the country. Currently, CITI–CDRA is working with cotton farmers in the districts of Rajasthan, Madhya Pradesh and Maharashtra for increasing cotton productivity, improving the quality and reducing cost of production.

The Confederation has established a Young Entrepreneurs Group (YEG) functioning since March 2003, comprising young entrepreneurs in the textile industry holding executive positions.

